Министерство науки и высшего образования Российской Федерации

Федеральное государственное бюджетное образовательное учреждение высшего образования
«Сибирский государственный индустриальный университет»

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подпись
«____» _____ 20___ г.

РАБОЧАЯ ПРОГРАММА ДИСЦИПЛИНЫ

Иностранный язык в профессиональной деятельности

18.02.12 «Технология аналитического контроля химических соединений»

Квалификация выпускника
Техник

Форма обучения
Очная форма

Срок обучения: 3 года 10 месяцев

Год начала подготовки 2026

Новокузнецк
2026

СибГИУ
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1 Цели и задачи освоения учебной дисциплины

Целями учебной дисциплины являются:

– формирование навыка общения на профессиональные темы на иностранном языке;
– формирование компетенции пользоваться профессиональной документацией на иностранном языке.

Задачами учебной дисциплины являются:

– освоение правил употребления базовых грамматических конструкций и лексических единиц общесоциального и профильного характера;
– овладение лексическим минимумом в размере (1200-1400 лексических единиц) и грамматическим минимумом, необходимым для общения, чтения и перевода (со словарем) иностранных текстов профессиональной направленности.

2 Место учебной дисциплины в структуре ООП по специальности

Учебная дисциплина относится к учебным дисциплинам общего гуманитарного и социального-экономического цикла ООП по специальности 18.02.12 «Технология аналитического контроля химических соединений».

Учебная дисциплина базируется на предварительном усвоении обучающимися учебных дисциплин:

– Иностранный язык.

Учебная дисциплина дополняет умения и знания, получаемые по одновременно изучаемым и последующим учебным дисциплинам:

– Защита дипломного проекта (работы).

3 Планируемые результаты обучения по учебной дисциплине

Процесс изучения учебной дисциплины направлен на формирование следующих компетенций:

Общие компетенции

– ОК 02.: Использовать современные средства поиска, анализа и интерпретации информации и информационные технологии для выполнения задач профессиональной деятельности.

– ОК 03.: Планировать и реализовывать собственное профессиональное и личностное развитие, предпринимательскую деятельность в профессиональной сфере, использовать знания по правовой и финансовой грамотности в различных жизненных ситуациях.

– ОК 04.: Эффективно взаимодействовать и работать в коллективе и команде.

– ОК 05.: Осуществлять устную и письменную коммуникацию на государственном языке Российской Федерации с учетом особенностей социального и культурного контекста.

– ОК 09.: Пользоваться профессиональной документацией на государственном и иностранном языках.

В результате освоения учебной дисциплины обучающийся должен уметь, знать:

Код ОК, ПК	Уметь	Знать
ОК 02. ОК 03. ОК 04. ОК 05. ОК 09.	пополнять словарный запас и самостоятельно совершенствовать устную и письменную речь, распознавать задачу/проблему в контексте иноязычного общения, анализировать задачу; определять механизм выполнения задачи/проблемы, используя языковые средства; понимать общий смысл произнесенных высказываний и инструкций; определять актуальность нормативно-правовой документации на иностранном языке в профессиональной сфере; строить высказывания на иностранном языке, характеризующие готовые изделия и методы их производства; понимать, аннотировать, реферировать, анализировать тексты различной формы и содержания; определять свою позицию и излагать свои мысли на иностранном языке; определять источники поиска информации на иностранном языке; распознавать задачу/проблему в контексте иноязычного общения;	особенности произношения; основные правила чтения; правила построения предложений; основные общеупотребительные глаголы; лексический минимум для описания предметов, средств и процессов, относящихся к этикетной, бытовой и профессиональной сфере; лексический минимум, относящийся к описанию документации на иностранном языке; грамматический минимум, необходимый для чтения и перевода (со словарем) иностранных текстов профессиональной направленности; приемы работы с текстом (включая нормативно-правовую документацию); пути и способы самообразования и повышения уровня владения иностранным языком. правила создания устной/электронной презентации на

		иностранном языке. приемы работы с текстом (включая нормативно-правовую документацию)

4 Объем и содержание учебной дисциплины

Учебная деятельность обучающихся предусматривает учебные занятия (практическое занятие), самостоятельную работу, а также другие виды учебной деятельности, определенные учебным планом и календарным планом воспитательной работы.

Объем учебной дисциплины

Семестр / курс	***ИТОГО***	***3 семестр***	***4 семестр***	***5 семестр***	***6 семестр***	***7 семестр***
Форма промежуточной аттестации		*зачет*	*зачет*	*зачет*	*зачет*	*зачет*
Трудоёмкость, *академ. час.*	***188***	*36*	*20*	*18*	*56*	*58*
Лекции, *академ. час.*	***0***	*0*	*0*	*0*	*0*	*0*
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*
Лабораторные работы, *академ. час.*	***0***	*0*	*0*	*0*	*0*	*0*
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*
Практические занятия, *академ. час.*	***114***	*16*	*20*	*10*	*36*	*32*
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*
Курсовая работа / проект, *академ. час.*	***0***	*0*	*0*	*0*	*0*	*0*
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*
Консультации, *академ. час.*	***0***	*0*	*0*	*0*	*0*	*0*
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*
Самостоятельная	***74***	*20*	*0*	*8*	*20*	*26*

работа, *академ. час.*						
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*
Контроль, *академ. час.*	***0***	*0*	*0*	*0*	*0*	*0*
в форме практической подготовки	***0***	*0*	*0*	*0*	*0*	*0*

Содержание учебной дисциплины

Раздел 1 Английский язык в профессиональном общении;

Тема 1.1 Я и моя профессия (Современный мир профессий. Проблемы выбора будущей профессии. Компетенции эксперта по качеству. Востребованность профессии в современном мире. Английский язык-язык международного общения в современном мире. Его необходимость для развития профессиональной квалификации. Подготовка к WS по компетенциям Управление жизненными циклами. Типовые инструкции по охране труда.

Грамматический материал: временные категории будущего времени: Future Simple, Present Progressive. Степени сравнения прилагательных. Модальные глаголы.
Лексический материал: Лексические единицы с обозначением профессий и описание соответствующих им действий по модели (an engineer looks after machines). Чтение текстов с профессиональной направленностью.
Говорение: Group discussion «Advantages and Disadvantages of the chosen profession». Монологическое высказывание по теме «It is important to be a qualified professional».);

Тема 1.2 Строение атома (Тема 1.2. Строение атома
Чтение и перевод текстов по теме: «Атомный вес», «Теория Бора» Выполнение грамматических упражнений на различные типы условных предложений. Формирование ядра лексики с названием основных химических элементов на английском языке.
Грамматический материал: условные предложения (Second and Third cond.)
Лексический материал: названия хим. элементов (carbon, hydrogen, oxygen));

Тема 1.3 Периодическая система Д.И. Менделеева (Строение атома, атом, ядро, изотоп, молекулярная масса; Чтение и перевод текста «Периодическая система химических элементов Д.И. Менделеева». Техническая документация. Чтение и перевод инструкций
Лексический материал: Наука химия: понятия и термины на английском: алхимия, философский камень, синтезирование соединений, открытие

новых веществ; названия хим. элементов, лексические единицы, связанные с обозначением лабораторного оборудования
Говорение: выполнение химического анализа с экспликацией. Эксперименты в лаборатории);

Тема 1.4 Стандарты ISO в химической промышленности (Чтение и перевод текста “ISO standards” Выполнение грамматических упражнений по нижеуказанному грамматическому материалу. Написание лексического диктанта по словарным единицам, связанным с проведением экспериментов. Ведение диалога на тему: «Методы анализа»
Грамматический материал: Герундий. Инфинитив. Passive Voice. Вопросительные конструкции. Предлоги места
Лексический материал: лексические единицы, связанные с проведением химических экспериментов. Суффиксальное словообразование терминологических единиц (measure-measurement; flame-flammable; extract-extraction).
Говорение: составление диалогов по указанной проблематике (Discussing analysis methods).);

Тема 1.5 Основные операции в профессиональной деятельности (Грамматический материал: фразовые глаголы (phrasal verbs).
Лексический материал: союзы и их употребление (and, but, than, because of).
Говорение: презентация на тему «Профессиональная деятельность».);

Раздел 2 Трудоустройство в международную компанию по специальности;

Тема 2.1 Речевой этикет (Грамматический материал: порядок слов в предложении (word order)
Лексический материал: формулы вежливости в диалоговом общении (could you, would you, if you don’t mind), составление резюме.
Говорение: Telephone Talk; тематическая ролевая игра (собеседование при устройстве на работу).);

Раздел 3 Деловое общение с клиентами и партнерам;

Тема 3.1 Участие в переговорах в качестве специалиста (Грамматический материал: определенный артикль.
Лексический материал: диалоговые речевые клише
Говорение: диалог «Организация и участие в переговорах, деловых встречах. Ведение переговоров».);

Тема 3.2 Торговые операции (Грамматический материал: исчисляемые существительные
Лексический материал: тематическая лексика (invoice, order, shipment, brochure, leaflet, catalogue)
Говорение: презентация по теме «Торговля в разных странах».);

Тема 3.3 Ведение деловой переписки (Грамматический материал: неисчисляемые существительные

Лексический материал: реквизиты и структура делового письма
Говорение: написание делового письма.);

Раздел 4 Представительство компании;

Тема 4.1 Структура компании (Грамматический материал: few-a few; little-a little
Лексический материал: корпоративная лексика (stuff, CEO, chief engineer, company, business integrity)
Говорение: презентация компании);

Тема 4.2 Финансовые операции (Грамматический материал: much-many
Лексический материал: тематическая лексика (account, share, shareholders, sales, profit, income, business strategy, loss)
Говорение: Group discussion: «The history of money», диалог «At the bank».);

Тема 4.3 Участие в совещании (Грамматический материал: Косвенная речь
Лексический материал: лексика и речевые клише по теме «Business meeting and agenda»
Говорение: диалог «Discussing budget planning»);

Тема 4.4 Участие в выставках в качестве специалиста (Грамматический материал: Косвенная речь
Лексический материал: лексика и речевые клише по теме «Business negotiation» «Advertisement».
Говорение: презентация оборудования);

Раздел 5 Работа над проектом «Экологические проблемы Кузбасса» (Грамматический материал: косвенные вопросы
Лексический материал: лексика и речевые клише по темам «The global ecological problems caused by the rapid technological progress», «The environmental problems of Kuzbass».
Говорение: презентация «The environmental problems of Kuzbass».).

5 Перечень тем лекций

№ раздела / темы дисциплины	Темы лекций	Трудоемкость, *академ.час*	
		всего	в форме практической подготовки
	Отсутствуют		
Итого:		**0**	**0**

6 Перечень тем практических занятий (семинаров)

№ раздела / темы дисциплины	Темы практических занятий (семинаров)	Трудоемкость, *академ.час*	
		всего	в форме практической подготовки
Раздел 1;	Я и моя профессия	8	

Тема 1.1.			
Раздел 1; Тема 1.2.	Строение атома	8	
Раздел 1; Тема 1.3.	Периодическая система Д.И. Менделеева	8	
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Тема 3.2.	Торговые операции	8	
Тема 3.3.	Ведение деловой переписки	8	
Раздел 4; Тема 4.1.	Структура компании	8	
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Тема 4.3.	Участие в совещании	10	
Тема 4.4.	Участие в выставках в качестве специалиста	8	
Раздел 5.	Работа над проектом «Экологические проблемы Кузбасса»	8	
Итого:		**114**	**0**

7 Перечень тем лабораторных работ

№ раздела / темы дисциплины	**Темы лабораторных работ**	**Трудоемкость, *академ.час***	
		всего	**в форме практической подготовки**
	Отсутствуют		
Итого:		**0**	**0**

8 Перечень тем курсовых работ (проектов)

№ раздела / темы дисциплины	**Темы курсовых работ (проектов)**	**Трудоемкость, *академ.час***	
		всего	**в форме практической подготовки**
	Отсутствуют		
Итого:		**0**	**0**

9 Виды самостоятельной работы

№ раздела / темы дисциплины	**Виды самостоятельной работы**	**Трудоемкость, *академ.час***	
		всего	**в форме практической**

			подготовки
Раздел 1.	1. Изучение теоретического материала; 2. Подготовка диалога; 3. Подготовка к практическому занятию; 4. Подготовка презентации; 5. Прохождение тестирования.	16	
Раздел 2.	1. Изучение теоретического материала; 2. Подготовка к практическому занятию; 3. Подготовка презентации; 4. Прохождение тестирования.	12	
Раздел 3.	1. Изучение теоретического материала; 2. Подготовка диалога; 3. Подготовка к практическому занятию; 4. Прохождение тестирования.	16	
Раздел 4.	1. Изучение теоретического материала; 2. Подготовка к практическому занятию; 3. Подготовка презентации; 4. Прохождение тестирования.	14	
Раздел 5.	1. Изучение теоретического материала; 2. Подготовка к практическому занятию; 3. Прохождение тестирования.	16	
Итого:		**74**	**0**

10 Матрица компетентностных задач по учебной дисциплине

Контролируемые разделы (темы) дисциплины	Контролируемые компетенции	Оценочные средства
Раздел 1.	ОК 02.;	1. Диалог;

	ОК 03.; ОК 04.; ОК 05.; ОК 09.	2. Контрольно-тренировочные упражнения; 3. Наблюдение за работой на практическом занятии; 4. Перевод и работа с текстом; 5. Презентация; 6. Тестовые задания
Раздел 2.	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Контрольно-тренировочные упражнения; 2. Наблюдение за работой на практическом занятии; 3. Перевод и работа с текстом; 4. Презентация; 5. Тестовые задания
Раздел 3.	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Диалог; 2. Контрольно-тренировочные упражнения; 3. Наблюдение за работой на практическом занятии; 4. Перевод и работа с текстом; 5. Тестовые задания
Раздел 4.	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Контрольно-тренировочные упражнения; 2. Наблюдение за работой на практическом занятии; 3. Перевод и работа с текстом; 4. Презентация; 5. Тестовые задания
Раздел 5.	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Наблюдение за работой на практическом занятии; 2. Тестовые задания
Зачет (3 семестр).	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Зачет на основе результатов текущего контроля
Зачет (4 семестр).	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Зачет на основе результатов текущего контроля
Зачет (5 семестр).	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Зачет на основе результатов текущего контроля
Зачет (6 семестр).	ОК 02.; ОК 03.; ОК 04.; ОК 05.;	1. Зачет на основе результатов текущего контроля

	ОК 09.	
Зачет (7 семестр).	ОК 02.; ОК 03.; ОК 04.; ОК 05.; ОК 09.	1. Зачет на основе результатов текущего контроля

11 Входной контроль

11.1 Цель входного контроля − определить начальный уровень подготовленности обучающихся и выстроить индивидуальную траекторию обучения. В условиях личностно-ориентированной образовательной среды результаты входного оценивания обучающегося используются как начальные значения в индивидуальном профиле академической успешности обучающегося.

11.2 Описание оценочных средств

Форма проведения входного контроля – тестирование.

Длительность тестирования – 30 минут. Тестирование проводится в течение первых двух недель изучения учебной дисциплины в СУО СибГИУ.

Шкала оценивания результатов тестирования

За каждый правильный ответ выставляется 1 балл. Максимальное количество – 20 баллов.

Оценка формируется в соответствии с критериями таблицы:

Максимальный балл	Проходной балл	Оценка
20	не менее 18	отлично
17	не менее 14	хорошо
13	не менее 10	удовлетворительно
9	-	неудовлетворительно

Основываясь на результатах тестирования, формируется индивидуальная траектория обучающегося (группы обучающихся), исходя из следующих соображений:

– 14 – 20 баллов – обучающийся готов к изучению учебной дисциплины без дополнительного повторения изученного ранее материала;

– 10 – 13 баллов – обучающийся в целом готов к изучению учебной дисциплины, требуется повторение отдельных вопросов(тем) изученного ранее материала, необходимого для успешного освоения учебной дисциплины;

– менее 10 баллов – обучающийся имеет слабую подготовку к изучению учебной дисциплины, необходимы корректирующие занятия и консультации.

Тестовые задания для входного контроля знаний обучающихся приведены в приложении.

12 Текущий контроль

12.1 Текущий контроль знаний используется для оперативного и регулярного управления учебной деятельностью (в том числе самостоятельной) обучающихся. Данный вид контроля стимулирует у обучающихся стремление к систематической самостоятельной работе по изучению учебной дисциплины и позволяет оценить степень освоения изученного материала.

Текущий контроль успеваемости осуществляется в течение семестра, в ходе повседневной учебной работы по индивидуальной инициативе педагогического работника, в том числе посредством использования СУО СибГИУ.

Формы проведения текущего контроля – диалог; контрольно-тренировочные упражнения; наблюдение за работой на практическом занятии; перевод и работа с текстом; презентация; тестовые задания.

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12.2 Описание оценочных средств

Шкалы оценивания (методики оценки)

12.2.1 Рекомендации по оцениванию результатов тестирования обучающихся

Тестирование проводится по изученным разделам (темам) учебной дисциплины для выявления уровня умений и знаний обучающегося, мотивирования обучающегося к активизации самостоятельной работы по усвоению учебного материала, выявления и устранения пробелов в знаниях, повышения дисциплины и организации учебной деятельности обучающегося.

Тестирование проводится в СУО СибГИУ в рамках часов, отведенных на самостоятельную работу обучающихся. Для тестирования используется не менее 20 вопросов из базы типовых тестовых заданий по изученным разделам (темам) учебной дисциплины. В случае выбора неправильного ответа обучающийся получает за данный вопрос 0 баллов; в случае правильного ответа – 1 балл; в заданиях на соответствие за каждый правильный ответ – 0,5 баллов.

Оценка формируется в соответствии с критериями таблицы:

Максимальный балл	Проходной балл	Оценка
20	не менее 18	отлично
17	не менее 14	хорошо
13	не менее 10	удовлетворительно
9	–	неудовлетворительно

12.2.2 Рекомендации по оцениванию в процессе наблюдения за работой на практическом занятии

Подготовку к практическим работам обучающиеся осуществляют в рамках самостоятельной работы.

Критерии оценки в процессе наблюдения за работой на практическом занятии:

– самостоятельность выполнения задания и работы с методическими указаниями (учитывается работа в течение занятия, быстрота и способность нахождения в методических указаниях нужной информации);

– правильность выполнения работы (учитывается последовательность выполняемых действий, умение работать с инструментами и/или средствами вычислительной техники);

– рациональность использования времени, отведенного на задание (не одобряется затянутость выполнения работы с учетом индивидуальных особенностей обучающихся);

– активность обучающегося при выполнении практической работы (учитывается индивидуальная работа и работа в группе).

Критерии оценки по результатам наблюдения за работой на практическом занятии

Наименование параметра оценки	Максимальное количество баллов
Самостоятельно выполняет задания; умеет работать с методическими указаниями.	2,5
Указанные в методических указаниях действия выполняет в правильной последовательности; умеет работать с инструментами и/или средствами вычислительной техники.	1,25
Рационально использует время, отведенное на задание; проявляет активность при выполнении практической работы.	1,25
Итого	**5**

Максимальное количество – 5 баллов соответствует оценке «отлично», 4 балла – «хорошо», 3 балла – «удовлетворительно», 2 балла – «неудовлетворительно».

12.2.3 Рекомендации по оцениванию выполнения контрольно-тренировочных упражнений

Контрольно-тренировочные упражнения – упражнения / задания по грамматике и лексике, а также по развитию речевой деятельности, выполняемые студентами самостоятельно с использованием справочников, словарей и методических указаний.

Критерии оценки грамматических/лексических упражнений

Процент выполнения	Баллы	Оценка
100-80%	50-40	отлично
79-65%	39-32	хорошо
64-45%	31-22	удовлетворительно
менее 45%	менее 22	неудовлетворительно

12.2.4 Рекомендации по оцениванию выполнения презентации

Презентация – средство или метод, который используют в обучении (особенно иностранным языка) и подготовке работников и специалистов для представления информации.

Рекомендации по оцениванию

Оценка	Критерии оценки
отлично	Цель коммуникации достигнута, ситуация раскрыта, условия коммуникации соблюдены, ответная коммуникация адекватна, выбор форм обращения, терминологии и клише соответствует цели коммуникации, отсутствуют грубые языковые ошибки, допускаются незначительные стилистические погрешности, ошибки не влияют на понимание высказывания.
хорошо	Условия коммуникации соблюдены, ответная коммуникация адекватна, выбор форм обращения, терминологии и клише соответствует цели коммуникации, имеются незначительные языковые ошибки, допускаются стилистические погрешности, ошибки не существенно влияют на понимание высказывания.
удовлетворительно	Цель коммуникации достигнута частично, ситуация не полностью раскрыта, условия коммуникации нарушены, ответная коммуникация не вполне адекватна, выбор форм обращения, терминологии и клише не полностью соответствует цели коммуниации или эти единицы недостаточны, присутствуют грубые языковые ошибки, ошибки влияют на понимание высказывания.
неудовлетворительно	Цель коммуникации не достигнута, ситуация не раскрыта, условия коммуникации нарушены, ответная коммуникация

	неадекватна, выбор форм обращения, терминологии и клише не соответствует цели комму-ниации или эти единицы отсутствуют, присутствуют грубые языковые ошибки, ошибки влияют на понимание высказывания.

12.2.5 Рекомендации по оцениванию перевода текста и работы с текстом

Перевод текста – очень краткое, сжатое изложение иноязычного текста, иноязычной статьи и т.д. или текстов, статей близкого содержания по специальности студента на родном языке.

Критерии оценки	Оценка
В переводе полностью отсутствуют смысловые искажения, неточности, неясности и вольности, нормативно-языковые (неграмотность) и узуальные ошибки. Перевод отражает основные мысли автора и стиль текста оригинала.	отлично
В переводе отсутствуют смысловые искажения, неточности, неясности и вольности. Перевод отражает основные мысли автора и стиль текста оригинала, но в нем присутствуют незначительные нормативно-языковые (неграмотность) и узуальные ошибки.	хорошо
Перевод отражает основные мысли автора, но в нем имеются незначительные смысловые искажения, неточности, неясности, вольности и стиль текста оригинала не сохранен.	удовлетворительно
В переводе имеются существенные смысловые искажения, нормативно-языковые ошибки, стиль текста оригинала нарушен.	неудовлетворительно

12.2.6 Рекомендации по оцениванию диалога

Критерии оценки диалога – устной разговорной речи (максимальное количество баллов 10)

Баллы / Критерии	2	1	0
1.Содержание	Соблюден объем высказывания. Высказывание соответствует теме; отражены все аспекты, указанные в задании, стилевое оформление речи соответствует типу задания, аргументация на	Не полный объем высказывания. Высказывание соответствует теме; не отражены некоторые аспекты, указанные в задании, стилевое оформление речи соответствует типу задания,	Незначительный объем высказывания, которое не в полной мере соответствует теме; не отражены некоторые аспекты, указанные в задании, стилевое оформление речи не в полной мере

	уровне, нормы вежливости соблюдены.	аргументация не всегда на соответствующем уровне, но нормы вежливости соблюдены.	соответствует типу задания, аргументация не на соответствующем уровне, нормы вежливости не соблюдены.
2.Организация	Адекватная естественная реакция на реплики собеседника. Проявляется речевая инициатива для решения поставленных коммуникативных задач.	Коммуникация немного затруднена.	Коммуникация существенно затруднена, обучающийся не проявляет речевой инициативы.
3.Лексика	Лексика адекватна поставленной задаче и требованиям данного года обучения языку.	Лексические ошибки незначительно влияют на восприятие речи обучающегося.	Лексические ошибки значительно влияют на восприятие речи обучающегося.
4.Грамматика	Использованы разные грамматические конструкций в соответствии с задачей и требованиям данного года обучения языку. Редкие грамматические ошибки не мешают коммуникации.	Грамматические незначительно влияют на восприятие речи обучающегося.	Количество грамматических конструкций крайне ограниченно; значительное количество грамматических ошибок, в том числе грубых.
5.Произношение	Артикуляцию говорящего легко понять; темп речи нормальный; звучание достаточно громкое; интонирование верно; речь звучит в естественном темпе, нет грубых фонетических ошибок.	Говорящего иногда сложно понять из-за неправильного произношения и/ли тихого голоса; речь иногда неоправданно паузирована; в отдельных словах допускаются фонетические	Говорящего очень сложно понять; речь воспринимается с трудом из-за большого количества фонетических ошибок; интонация обусловлена влиянием родного языка.

		ошибки (замена, английских фонем сходными русскими); общая интонация обусловлена влиянием родного языка.	

В зависимости от количества набранных обучающимися баллов за диалог оценка ставится по следующей градационной сетке:

Количество набранных баллов	Оценка
9-10	отлично
7-8	хорошо
5-6	удовлетворительно
0-4	неудовлетворительно

Задания и вопросы для текущего контроля знаний обучающихся по разделам (темам) учебной дисциплины приведены в приложении.

13 Промежуточная аттестация

13.1 ФОС для промежуточной аттестации обучающихся по учебной дисциплине предназначен для оценки степени достижения запланированных результатов обучения по завершению изучения учебной дисциплины в установленной учебным планом форме и позволяет определить качество усвоения изученного материала.

Итоговой формой контроля сформированности компетенций у обучающихся по учебной дисциплине является: зачет (3 семестр); зачет (4 семестр); зачет (5 семестр); зачет (6 семестр); зачет (7 семестр); зачет (8 семестр).

ФОС промежуточной аттестации включает: зачет на основе результатов текущего контроля.

13.2 Оценивание обучающегося на зачете

Оценка	Требования к знаниям
зачтено	Оценка «зачтено» выставляется обучающемуся, если он твердо знает программный материал, грамотно и по существу излагает его, не допуская существенных неточностей в ответе на вопрос, правильно применяет теоретические положения при решении практических вопросов и задач, владеет необходимыми навыками и приемами их выполнения, а также имеет достаточно полное представление о значимости знаний по учебной дисциплине.
не зачтено	Оценка «не зачтено» выставляется обучающемуся, который не

Оценка	Требования к знаниям
	знает значительной части программного материала, неуверенно отвечает, допускает серьезные ошибки, не имеет представлений по методике выполнения практической работы. Как правило, оценка «не зачтено» ставится обучающимся, которые не могут продолжить обучение без дополнительных занятий по данной учебной дисциплине.

Задания и вопросы для промежуточного контроля знаний обучающихся приведены в приложении.

14 Учебно-методическое и информационное обеспечение учебной дисциплины

а) основная литература:

1 Невзорова, Г. Д. Английский язык. Грамматика : учебное пособие для среднего профессионального образования / Г. Д. Невзорова, Г. И. Никитушкина. — 2-е изд., испр. и доп. — Москва : Издательство Юрайт, 2024. — 213 с. — (Профессиональное образование). — ISBN 978-5-534-09886-0. – URL: https://urait.ru/book/angliyskiy-yazyk-grammatika-538160 (дата обращения: 25.05.2026);

2 Кузьменкова, Ю. Б. Английский язык для технических колледжей (A1) : учебное пособие для среднего профессионального образования / Ю. Б. Кузьменкова. — Москва : Издательство Юрайт, 2024. — 195 с. — (Профессиональное образование). — ISBN 978-5-534-17397-0. – URL: https://urait.ru/book/angliyskiy-yazyk-dlya-tehnicheskih-kolledzhey-a1-533005 (дата обращения: 25.05.2026);

3 Аитов, В. Ф. Английский язык (A1-B1+) : учебник для среднего профессионального образования / В. Ф. Аитов, В. М. Аитова, С. В. Кади. — 13-е изд., испр. и доп. — Москва : Издательство Юрайт, 2026. — 195 с. — (Профессиональное образование). — ISBN 978-5-534-22081-0. – URL: https://urait.ru/bcode/600767 (дата обращения: 25.05.2026).

б) дополнительная литература:

1 Коваленко, И. Ю. Английский язык для инженеров : учебник и практикум для среднего профессионального образования / И. Ю. Коваленко. — Москва : Издательство Юрайт, 2024. — 275 с. — (Профессиональное образование). — ISBN 978-5-534-18940-7. – URL: https://urait.ru/book/angliyskiy-yazyk-dlya-inzhenerov-555482 (дата обращения: 25.05.2026);

2 Кузьменкова, Ю. Б. Английский язык (A2–B2) : учебник и практикум для среднего профессионального образования / Ю. Б. Кузьменкова. — Москва : Издательство Юрайт, 2024. — 412 с. — (Профессиональное образование). — ISBN 978-5-534-09154-0. – URL: https://urait.ru/book/angliyskiy-yazyk-a2-b2-536635 (дата обращения: 25.05.2026);

в) ресурсы информационно-телекоммуникационной сети «Интернет»:

1 Электронный каталог : сайт / Научно-техническая библиотека СибГИУ. – Новокузнецк, [199 –]. – URL: http://libr.sibsiu.ru. – URL: https://libr.sibsiu.ru;

2 Электронная библиотека // Научно-техническая библиотека СибГИУ : сайт. – Новокузнецк, [200 –]. – URL: http://library.sibsiu.ru/LibrELibraryFullText.asp. – Режим доступа: для авторизир. пользователей. – URL: https://library.sibsiu.ru/LibrELibraryFullText.asp;

3 Консультант студента : электронно-библиотечная система / ООО «КОНСУЛЬТАНТ СТУДЕНТА». – Москва, [200 –]. – URL: http://www.studentlibrary.ru. – Режим доступа: для авторизир. пользователей;

4 ЛАНЬ : электронно-библиотечная система : [Единая профессиональная база знаний издательства Лань для СПО - Издательство Лань (СПО)] / ООО «Издательство ЛАНЬ». – Санкт-Петербург, [200 –]. – URL: http://e.lanbook.com. – Режим доступа: для авторизир. пользователей;

5 Образовательная платформа ЮРАЙТ / ООО «Электронное издательство ЮРАЙТ». – Москва, [200 –]. – URL: https://urait.ru. – Режим доступа: для авторизир. пользователей;

6 Университетская библиотека онлайн : электронно-библиотечная система / ООО «Директ-Медиа». – Москва, [200 –]. – URL: https://biblioclub.ru. – Режим доступа: для авторизир. пользователей;

7 НАУЧНАЯ ЭЛЕКТРОННАЯ БИБЛИОТЕКА eLIBRARY.RU : база данных / ООО «НЭБ». – Москва, [200 –]. – URL: http://elibrary.ru. – Режим доступа: по подписке.

г) лицензионное и свободно распространяемое программное обеспечение:

– 7-Zip;
– Adobe Acrobat Reader;
– Astra Linux Special Edition;
– Kaspersky Endpoint Security;
– LibreOffice;
– Microsoft Office;
– Microsoft Windows;
– OnlyOffice;
– Р7-Офис.

д) базы данных и информационно-справочные системы:

1 ГАРАНТ : справочно-правовая система / ООО «Правовой центр «Гарант». – Кемерово, [200 –]. – Режим доступа: компьютерная сеть Сиб. гос. индустр. ун-та.;

2 КонсультантПлюс : справочно-правовая система / ООО «Информационный центр АНВИК». – Новокузнецк, [199 –]. – Режим доступа: компьютерная сеть библиотеки Сиб. гос. индустр. ун-та.;

3 Техэксперт : информационно-справочная система / ООО «Группа компаний «Кодекс». – Кемерово, [200 –]. – Режим доступа: компьютерная сеть Сиб. гос. индустр. ун-та.

15 Материально-техническое обеспечение учебной дисциплины

Материально-техническое обеспечение учебной дисциплины включает учебные аудитории для проведения занятий всех видов, предусмотренных учебным планом, в том числе групповых и индивидуальных консультаций, текущего контроля и промежуточной аттестации, а также помещения для самостоятельной работы.

кабинет «Иностранного языка» для проведения практических занятий, оснащенный средствами обучения.
Демонстрационные учебно-наглядные пособия:
1) демонстрационные материалы;
2) словари.

Помещения для самостоятельной работы обучающихся оснащены компьютерной техникой с возможностью подключения к информационно-телекоммуникационной сети «Интернет» и обеспечением доступа в электронную информационно-образовательную среду.

Рабочая программа дисциплины составлена в соответствии с требованиями ФГОС СПО по направлению подготовки (специальности) 18.02.12 «Технология аналитического контроля химических соединений».

Составитель(и):

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Рабочая программа одобрена на заседании педагогического совета УК

Согласована:

доцент кафедры английского
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НФИ КемГУ,
канд.филол.наук, доцент



Н.Ю. Киселёва

Приложение

Тестовые задания для входного контроля знаний обучающихся

Выберите один правильный ответ.

Вопрос №1 (один ответ)
I _____Michael for ages.
Ответ №1 (неправильный, коэф.: -1)
didn't see
Ответ №2 (неправильный, коэф.: -1)
don't see
Ответ №3 (правильный, коэф.: 1)
haven't seen
Ответ №4 (неправильный, коэф.: -1)
saw not

Вопрос №2 (один ответ)
I _____get up very early now.
Ответ №1 (неправильный, коэф.: -1)
must to
Ответ №2 (правильный, коэф.: 1)
have to
Ответ №3 (неправильный, коэф.: -1)
should to
Ответ №4 (неправильный, коэф.: -1)
ought

Вопрос №3 (один ответ)
How much_____ to fly to New York?
Ответ №1 (неправильный, коэф.: -1)
costs it
Ответ №2 (неправильный, коэф.: -1)
it costs
Ответ №3 (неправильный, коэф.: -1)
does cost
Ответ №4 (правильный, коэф.: 1)
does it cost

Вопрос №4 (один ответ)
My brother Nick is very good_____moths.
Ответ №1 (неправильный, коэф.: -1)
for
Ответ №2 (правильный, коэф.: 1)
at
Ответ №3 (неправильный, коэф.: -1)

about
Ответ №4 (неправильный, коэф.: -1)
In

Вопрос №5 (один ответ)
When did you discover that your car_____ ?
Ответ №1 (неправильный, коэф.: -1)
was disappeared
Ответ №2 (неправильный, коэф.: -1)
had been disappeared
Ответ №3 (правильный, коэф.: 1)
had disappeared
Ответ №4 (неправильный, коэф.: -1)
Disappearing

Вопрос №6 (один ответ)
If he_____ hard, he'll fail his final exams.
Ответ №1 (правильный, коэф.: 1)
doesn't work
Ответ №2 (неправильный, коэф.: -1)
won't work
Ответ №3 (неправильный, коэф.: -1)
hadn't worked
Ответ №4 (неправильный, коэф.: -1)
wouldn't work

Вопрос №7 (один ответ)
Have you heard the _____news?
Ответ №1 (неправильный, коэф.: -1)
last
Ответ №2 (неправильный, коэф.: -1)
previous
Ответ №3 (правильный, коэф.: 1)
latest
Ответ №4 (неправильный, коэф.: -1)
do want

Вопрос №8 (один ответ)
Which of you_____ to go on an excursion?
Ответ №1 (правильный, коэф.: 1)
wants
Ответ №2 (неправильный, коэф.: -1)
want
Ответ №3 (неправильный, коэф.: -1)
does want

Ответ №4 (неправильный, коэф.: -1)
do want

Вопрос №9 (один ответ)
I'd like to know_____ .
Ответ №1 (неправильный, коэф.: -1)
where is my diary
Ответ №2 (неправильный, коэф.: -1)
where it is my diary
Ответ №3 (правильный, коэф.: 1)
where my diary is
Ответ №4 (неправильный, коэф.: -1)
my diary is where

Вопрос №10 (один ответ)
I'm very busy at the moment. I_____for my English exam.
Ответ №1 (правильный, коэф.: 1)
am preparing
Ответ №2 (неправильный, коэф.: -1)
prepare
Ответ №3 (неправильный, коэф.: -1)
havebeenpreparing
Ответ №4 (неправильный, коэф.: -1)
Amgongprepare

Вопрос №11 (один ответ)
_____you've given me!
Ответ №1 (правильный, коэф.: 1)
What a good advice
Ответ №2 (неправильный, коэф.: -1)
What good advices
Ответ №3 (неправильный, коэф.: -1)
What the good advice
Ответ №4 (неправильный, коэф.: -1)
What good advice

Вопрос №12 (один ответ)
Ann said that she _____a new dress.
Ответ №1 (правильный, коэф.: 1)
had bought
Ответ №2 (неправильный, коэф.: -1)
bought
Ответ №3 (неправильный, коэф.: -1)
will buy

Ответ №4 (неправильный, коэф.: -1)
buy

Вопрос №13 (один ответ)
Christmas is____ popular and colourful holiday in Great Britain.
Ответ №1 (неправильный, коэф.: -1)
most
Ответ №2 (правильный, коэф.: 1)
the most
Ответ №3 (неправильный, коэф.: -1)
most of all
Ответ №4 (неправильный, коэф.: -1)
Very

Вопрос №14 (один ответ)
There is _____noise in Moscow.
Ответ №1 (неправильный, коэф.: -1)
so many
Ответ №2 (правильный, коэф.: 1)
so much
Ответ №3 (неправильный, коэф.: -1)
such much
Ответ №4 (неправильный, коэф.: -1)
a lot

Вопрос №15 (один ответ)
Have you read any books _____Oscar Wilde?
Ответ №1 (неправильный, коэф.: -1)
from
Ответ №2 (неправильный, коэф.: -1)
since
Ответ №3 (правильный, коэф.: 1)
by
Ответ №4 (неправильный, коэф.: -1)
For

Вопрос №16 (один ответ)
Are you_____ angry with me?
Ответ №1 (неправильный, коэф.: -1)
yet
Ответ №2 (неправильный, коэф.: -1)
else
Ответ №3 (правильный, коэф.: 1)
still
Ответ №4 (неправильный, коэф.: -1)

While

Вопрос №17 (один ответ)
This time tomorrow_____ in the Black Sea.
Ответ №1 (правильный, коэф.: 1)
I'll be swimming
Ответ №2 (неправильный, коэф.: -1)
I swim
Ответ №3 (неправильный, коэф.: -1)
I'll swim
Ответ №4 (неправильный, коэф.: -1)
I'll swimming

Вопрос №18 (один ответ)
I have known Dr Simon_____ 1982.
Ответ №1 (правильный, коэф.: 1)
since
Ответ №2 (неправильный, коэф.: -1)
for
Ответ №3 (неправильный, коэф.: -1)
about
Ответ №4 (неправильный, коэф.: -1)
From

Вопрос №19 (один ответ)
Do you know_____ foreign languages?
Ответ №1 (неправильный, коэф.: -1)
some
Ответ №2 (неправильный, коэф.: -1)
some of
Ответ №3 (правильный, коэф.: 1)
any
Ответ №4 (неправильный, коэф.: -1)
The

Вопрос №20 (один ответ)
This book_____ into 14 languages.
Ответ №1 (неправильный, коэф.: -1)
translated
Ответ №2 (неправильный, коэф.: -1)
has translated
Ответ №3 (неправильный, коэф.: -1)
being translated much
Ответ №4 (правильный, коэф.: 1)
has been translated

Задания и вопросы для текущего контроля знаний обучающихся по разделам (темам) учебной дисциплины

3 семестр

1. Контрольно-тренировочные упражнения (примерные)

Контрольно-тренировочные упражнения – упражнения / задания по грамматике и лексике, а также по развитию речевой деятельности, выполняемые обучающимися самостоятельно с использованием справочников, словарей и методических указаний.

Раздел 1 (Тема 1.1)

Exercise 1. Use the verb in Future Simple.

1. I (to be) very busy at the beginning of January. We (to have) our exams.
2. This day (to come) soon.
3. Who (to join) me? Perhaps I (to drive) to Moscow this weekend.
4. You (to help) me or not?
5. He (to come) to see me next year.
6. How long you (to be) away? We (to miss) you.
7. She (to have) lunch in fifteen minutes.
8. I think I (to get up) earlier tomorrow.
9. Alex (to help) Maria to pass her exam, I'm sure.

Exercise 2. Use the verb in Present Simple or Future Simple.

1. Before you (to cross) the park, you (to come) to a square.
2. If I (to stay) some more days in your city, I (to call) on you and we (to have) a good talk.
3. After I (to finish) school, I (to enter) the University.
4. When he (to return) to Samara, he (to call) on us.
5. If I (to see) him, I (to tell) him about her letter.
6. The child (not to be) healthy, if you (not to give) him much vitamins.
7. I (to sing) you this song, if you (to tell) me the words.
8. If it (to be) very cold tonight, our car (not to start) in the morning.
9. I hope you (to join) us when we (to gather) in our country house the next time.
10. If the weather (to be) nice, we (to go) to the beach.

Exercise 3. Use the verb in Future Simple or Present Progressive.

1. Do you think it (rain) tomorrow?
2. I can't visit you tomorrow. I (work).
3. I'm sure you (win) this match.

4. What time he (leave) tomorrow?
5. Perhaps, she (visit) London one day.
6. I think, I (buy) this dress.
7. Look at the clouds! It (go) to rain!
8. Our neighbours (have) a party next week. They invite us

Exercise 4. Use the correct form of the adjective.

1.This text is the _____ of all.
2.I was ill last week but today I am_____
3.Park Street is _____ than Market Street.
4.This jacket is small for me. Show me a _____ one.
5.What is the _____ thing in life?
6.A crocodile is _____ than a water snake.
7.Helen is the _____ girl in our class.

Exercise 5. Use the correct form of the adjective.

1. Jill's a far_____ (intelligent) person than my brother.
2. Kate was the_____ (practical) of the family.
3. Greg felt _____ (bad) yesterday than the day before.
4. This wine is the _____ (good) I've ever tasted.
5. Jack was the_____ (tall) of the two.
6. Jack is the_____ (clever) of the three brothers.
7. If you need any _____ (far) information, please contact our head office.
8. The sinking of Titanic is one of _____ (famous) shipwreck stories of all time.
9. Please, send the books back without_____ (far) delay.
10. The deposits of oil in Russia are by far the _____ (rich) in the world.
11. Could you come a bit _____ (early) tomorrow?
12. I like this song _____ (well) than the previous one.
13. Which of these two performances did you enjoy _____ (much)?
14. The fire was put out_____ (quickly) than we expected.

Exercise 6. Use *more* or *less.*

1.People are_____ intelligent than monkeys.
2.Summer holidays are ____ splendid than winter holidays.
3.Maths is _____ important than English.
4.Books are _____ interesting than films.
5.Writing in English is_____ difficult than speaking.
6.Parents are_____ helpful than teachers.
7.Reading is_____ useful than watching TV.
8.Food is _____ expensive than clothes.

Exercise 7. Read the sentences and choose the correct answer.

1. Mike found himself a _____ job somewhere out of town.
a) safer
b) more safe
c) more safer
d) safest
2. We prefer the Palm Beach though it is_____ from the center.
a) the farther
b) farthest
c) the farthest
d) furthest
3. This detailed map is _____ the atlas.
a) more useful as
b) more useful like
c) more useful than
d) usefuller as
4. Safari parks are _____ places of all to keep animals.
a) better
b) the best
c) most better
d) more better
5. This computer is _____ advanced than the old model.
a) farther
b) far most
c) far
d) far more
6. They talked about _____ developments in agriculture.
a) the least
b) the latter
c) the latest
d) the late
7. The situation is_____ now and there isn't an easy solution.
a) less more complicated
b) many more complicate
c) much more complicated
d) farther more complicated
8. People stay indoors during the _____ part of the day.
a) most hottest
b) more hotter
c) most hotter
d) hottest

Раздел 1 (Тема 1.2)

Exercise 8. Choose must, can, need.

1. I ... not believe. I failed another test. — But you ... go to more classes and fewer parties. 2. Perhaps we ... meet next week. 3. ... he speak English in childhood? 4. My neighbours ... grow their own vegetables. 5. ... you turn the music down, please. 6. I ... not believe. I am already out of money. — You ... learn not to spend so much. — But I ... not help it, there are just things that I ... to buy. 7. If you want to improve your English, you ... work very hard. 8. ... I take this book? — Certainly, but you ... not give it to anybody. 9. Mother, ... I go to the country tomorrow? — No, you ... not. The doctor says you ... stay at home for a day or two. 10. There is something wrong with your television set. You ... call a repairman. — Oh, we ... not do, it! My brother ... fix it himself. 11. ... we bring these textbooks every day? — No, you ... not: you ... take them from the library. 12. ... you go to the country with us? — No, I am afraid I ... not: I ... go to the library.

Exercise 9. Complete the following sentences using the most appropriate forms of the verbs.

1. Jack has got a headache. He … sleep well recently.
   a) can't
   b) couldn't have
   c) hasn't been able to
2. I … sleep for hours when I was a little girls.
   a) could
   b) am able to
   c) can
3. Tom … play tennis well but he … play a game yesterday because he was ill.
   a) couldn't, could
   b) can, was able
   c) can, couldn't
4. I didn't want to be late for the meeting. We … meet at 5 sharp.
   a) were to
   b) had to
   c) could
5. Where are my gloves? — I … put them on because it's cold today.
   a) can't
   b) have to
   c) needn't
6. You … take an umbrella today. The Sun is shining.
   a) needn't
   b) mustn't
   c) can't

7. I’m sorry, you didn’t invite me to your birthday party. You … invite me next time.
   a) must
   b) should
   c) need to
8. Well, it’s 10 o’clock. I … go now.
   a) can
   b) has to
   c) must
9. You … smoke so much.
   a) would
   b) can’t
   c) shouldn’t
10. We have got plenty of time. We … hurry.
   a) must
   b) needn’t
   c) should

Exercise 10. Translate the sentences into Russian paying attention to the Participle II.

1. He doesn’t like boiled milk.
2. I remember well his words said at the meeting.
3. We don’t like the book bought last week.
4. The stolen things were returned to the owner.
5. Asked about this event, he replied nothing.
6. The explanation given was not complete.
7. When burnt, coal produces heat.
8. The results received were of great importance for the further work.
9. When reconstructed the theatre looked more beautiful than before.
10. She showed us a list of the newly published books.

Exercise 11. Use the Participle II in the sentences and translate them.

1. The letter (to write) by him was very long.
2. We are interested in the goods (to produce) by this factory.
3. She didn’t understand the word (to say) by him.
4. He didn’t see the things (to keep) in her box.
5. I don’t like the video (to buy) yesterday.
6. This is the house (to build) many years ago.
7. The question (to put) to the professor was important.
8. When (to offer) to work abroad, he refused.
9. The article on agriculture (to publish) in this magazine was written by Smith.
10. You can get the book (to recommend) by our teacher in the library.
11. When (to use) for building purposes, concrete is very important.

12. When (to complete) the new building will accommodate 3000 students.

Exercise 12. Complete the pairs of sentences. Use the Present Perfect or the Past Simple.

1. I (know) _____ her for six years.
   I (know) _____ him when I was at school.
2. He (live) _____ in Paris from 1997 to 2000.
   He (live) _____ in New York since 2001.
3. Where's Pete? I (not see) _____ him for ages.
   I (not see) _____ Pete last night.
4. We (be) _____ at primary school from 1993 to 1998.
   We (be) _____ in this class since September.
5. I (not watch) _____ this video yet.
   I (not watch) _____ a video at the weekend.

Exercise 13. Put the verbs in brackets in the Past Simple or in the Present Perfect.

1. I _____ (never/ be) to the USA. I _____ (want) to go there last summer but I couldn't.
2. He _____ (live) in this street all his life.
3. His father _____ (come back) to London last Sunday.
4. Yan _____ (write) a letter to Nick two days ago.
5. He _____ (send) his letter yesterday.
6. They _____ (just/ buy) some postcards.

Exercise 14. Correct the mistakes in these sentences.

1. We lived here since 1997.
2. I've been ill since two days.
3. How long do you know him?
4. Susie has seen a good film last night.
5. We've finished our homework just.
6. I've already wrote three letters.

Exercise 15. Choose the correct option.

1.She has /'s had a moped since she was 15.
2.We took /'ve taken a taxi to town that morning.
3.We played /'ve played volleyball last night
4.I'm really hungry. I didn't eat / haven't eaten since last night.
5.They visited/ 've visited Colorado last summer.

Exercise 16. Put the verbs in brackets in the Past Simple or in the Present Perfect.

1. Maria (get) _____ some bad news last week. She (be) _____ sad since she (get) _____ the bad news.

2. I (start) _____ school when I was five years old. I (be) _____ at school since I (be) _____ five years old.
3. I (change) _____ my job three times this year.
4. I (change) _____ my job three times last year.
5. The weather was hot and dry for many weeks. But two days ago it (rain) _____.
6. Tom (break) _____ his leg five days ago. He's in hospital. He (be) _____ in hospital since he (break) _____ his leg.
7. Are you going to finish your work before you go to bed? — I (finish) _____ it (already). I (finish) _____ my work two hours ago.

Exercise 17. Put the verbs in brackets in the Past Simple or in the Present Perfect.
1. I (have, just) _____ a nice pot of coffee. Would you like a cup?
2. I (see, not) _____ Steve this morning yet.
3. Carol and I are old friends. I (know) _____ her since I (be) _____ a freshman in high school.
4. Maria (have) _____ a lot of problems since she (come) _____ to this country.
5. I (go) _____ to Paris in 2003 and 2006.
6. A car came round the corner and I (jump) _____ out of the way.
7. Don't throw the paper away because I (not to read) _____ it yet.
8. Is Jim going to eat lunch with us today? — No. He (eat) _____ (already).He (eat) _____ lunch an hour ago.
9. Since we (start) _____ doing this exercise, we (complete) _____ some sentences.
10. I (be) _____ never to Italy.
11. You (ever work) _____ in a shop?
12. I (work) _____ at my uncle's shop when I was younger.
13. It's the first time I (be) _____ on a ship.
14. Ann is looking for her key. She can't find it. She (lose) _____ her key.
15. How many symphonies Beethoven (compose) _____?
16. Look! Somebody (spill) _____ ink on the notebook.
17. You (have) _____ a holiday this year yet?
18. You (see) _____ any good films recently?
19. He (have, not) _____ any problems since he (come) _____ here.

Exercise 18. Read the text and complete the sentences. Use the Present Perfect or the Past Simple.

My family and I (move) from London to Cardiff last summer, so we (live) in Cardiff for seven months now. I miss my friends in London. My best friend is called Megan. We (meet) at primary school, so I (know) her for nine years. Unfortunately, I (not see) her since last summer.

I go to Greystone Secondary School in Cardiff. I (be) at the school since last September. At first I (not like) it because I (not have) any friends here. But the students in my class are really nice and I'm happy here now.

Exercise 19*.* Complete the dialogue using the Present Perfect or the Past Simple.

Helen: That's a nice tennis racket. Is it new?
Andy: No, (I/have) _____ it for about a year, but (I/not play) _____ with it very much. (I/buy) _____ it in Florida.
Helen: When (you/go) _____ to America?
Andy: (I/go) _____ there with my family in the spring.
Helen: What was it like?
Andy: Great! (I/stay) _____ with my penfriend.
Helen: Is your penfriend American?
Andy: Yes. (I/have) _____ an American penfriend for two years. (he/come) _____ to England last summer.
Helen: (I/not meet) _____ him.
Andy: No, (you/be) _____ on holiday in Turkey.

Раздел 1 (Тема 1.3)

Exercise 20. Put the infinitive or the gerund of the verbs in brackets to make the following sentences.
1. When I'm tired, I enjoy ... television. It's relaxing. (watch)
2. It was a nice day, so we decided ... for a walk. (go)
3. It's a nice day. Does anyone fancy ... for a walk? (go)
4. I'm not in a hurry. I don't mind ... (wait)
5. They don't have much money. They can't afford ... out very often. (go)
6. I wish that dog would stop ... It's driving me mad. (bark)
7. Our neighbour threatened ... the police if we didn't stop the noise. (call)
8. We were hungry, so I suggested ... dinner early. (have)
9. Hurry up! I don't want to risk ... the train. (miss)
10. I'm still looking for a job but I hope ... something soon. (find)

Exercise 21. Put the infinitive or the gerund to complete the following sentences.
1. He tried to avoid ... my question.
2. Could you please stop ... so much noise?
3. I enjoy ... to music.
4. I considered ... for the job but in the end I decided against it.
5. Have you finished ... your hair yet?
6. If you walk into the road without looking, you risk ... knocked down.

7. Jim is 65 but he isn't going to retire yet. He wants to carry on ....
8. I don't mind you ... the phone as long as you pay for all your calls.
9. Hello! Fancy ... you here! What a surprise!
10. I've put off ... the letter so many times. I really must do it today.
11. What a stupid thing to do! Can you imagine anybody ... so stupid?
12. Sarah gave up ... to find a job in this country and decided to go abroad.

Exercise 22. Put the infinitive or the gerund of the verbs in brackets to make the following sentences.

1.I am planning … (to visit/visiting) my granny next week.
2.When they finish … (to eat/eating) their lunch, they'll go to the office.
3.He suggested … (to buy/buying) some food.
4.Does Sally enjoy … (to go/going) to the gym?
5.Don't put off … (to write/writing) a report till the end of the month.
6.John refused … (to answer/answering) my question.
7.My brother intends … (to get/getting) married soon.
8.I think she didn't mean … (to hurt/hurting) you.
9.Keep … (to beat/beating) the eggs.

Exercise 23. Use the infinitive with or without *to.*

1.We can … (speak/to speak) Spanish.
2.He often makes me … (feel/to feel) guilty.
3.You have … (be/to be) friendly and polite.
4.She must … (stay/to stay).
5.The lawyer will … (call/to call) you later.
6.I'd like … (send/to send) him a present.
7.You'd better … (move/to move) faster.
8.We heard somebody … (enter/to enter) the apartment.
9.Mother wants … (paint/to paint) the walls in the kitchen.
10.We decided … (sell/to sell) the car.
11.He always fails … (keep/to keep) his word.
12.I am trying … (lift/to lift) this heavy stone.
13.Let me … (give/to give) you some advice.
14.It may … (cost/to cost) too much.
15. She saw him … (cross/to cross) the street.
16.I've decided ... (start) a new project.
17.She is trying ... (learn) Italian.
18.Can you ... (lend) me your dictionary, please?
19.Mother forgot ... (book) the tickets.
20.You shouldn't ... (argue) with your father.
21.Henry promised ... (help) her.
22.I really hope ... (get) an interesting job soon.
23.You must ... (pay) for the service.
24.Let me ... (introduce) myself.

Exercise 24. Find mistakes in the sentences.

1.The teacher made John to apologize.
2.What are you planning to eat for lunch?
3.That old car may not to cost much.
4.I don't want wait any longer.
5.My father promised buy new shoes for me.
6.I would like to try this shirt on.
7.We must to hurry up.
8.Mark was unable to do anything else.
9.They couldn't to fall asleep till midnight.

Exercise 25. Open the brackets and use the verbs in Passive Voice.

Model: The term work (to finish) in time. –The term work was finished in time.

1. I (to give) an interesting book yesterday.
2. The flowers (to water) in the evening by my groupmate.
3. His new book (to write) next year.
4. A diploma of higher education (not to get) by Ben next month.
5. Glasgow university (to found) in 1450.
6. The last dictation (to write) without mistakes.
7. Computers (to sell) in shops all the year round.
8. My room (not to clean) every day.
9. Anew text (to translate) at the previous lesson.
10. Tea and coffee (to drink) by a lot of students every day.
11. Special meal (to cook) for his next birthday.
12. Presents (to buy) for all teachers annually.
13. 7,000 students (to train) for different specialities at Cambridge University.
14. This problem (to study) by two laboratories.

Exercise 26. Transfer the sentences in Active Voice into Passive Voice.

Model: Shakespeare wrote "Romeo and Juliet" – "Romeo and Juliet" was written by Shakespeare.

1.Popov invented radio in Russia.
2.Every four years people elect a new president in the USA.
3.The police caught a bank robber last night.
4.Sorry, we don't allow dogs in our safari park.
5.The postman will leave my letter by the door.
6.My mum has made a delicious cherry pie for dinner.
7.George didn't repair my clock.
8.Wait a little, my neighbor is telling an interesting story.
9.My son can write some more articles about football.

10.You must clean your bedroom tonight.

Exercise 27. Put the verb in the correct form (Conditional 0).

1. If you ____(to drive) along the river bank it ____ (to be) twenty miles out of your way.
2. If you ____(to take) your mobile phone into class, it ____ (must) be turned off.
3. We (not use) calculators when we (write) tests.
4. If you ____ (to push) this button, the volume ____ (to increase).
5. If you (to close) the door, it (to lock) automatically.
6. I____ (to wear) my old boots when I ____(to work).
7. When I (to cook) salads, I (to use) only olive oil.
8. When I ____ (to concentrate), please ____ (not to make) so much noise.
9. Unless prices _____ (to rise), it_____ (not to be) a good investment.
10. Unless someone_____(to ask) you politely, ____(to refuse) to do anything.

Exercise 28. Put the verb in the correct form (Conditional 1).

1. If he … (practice) every day, he … (become) a champion.
2. She … (help) us if we … (ask)
3. If they … (have) enough money, they … (open) a restaurant next year. 4. I … (not talk) to you anymore if you … (insult) me
5. If Bob … (not keep) his word, Anna … (be angry) with him.
6. If you … (not help) me, I … (not pass) the exam tomorrow.
7. We … (buy) this car if you … (give) us a discount.
8. If my dad … (find) his tools, he … (be able) to repair my bike.
9. If David … (not give up) smoking, Liza … (not marry) him.
10. Mary … (meet) her friends from Italy if she … (come) to the party.

4 семестр

Раздел 1 (Тема 1.4)

Exercise 29. Put the verb in the correct form (Conditional 2).

1. If my mother came at seven, we (have) supper together.
2. They would stay indoors if the weather (be) sunny.
3. Where you would go if your mother (ask) you to buy some sugar and bread?
4. If my friend asked me, I (help) him.
5. He (write) a letter today if he had free time.
6. If they (take) a taxi, they would not miss the train.
7. If I (get) money, I (buy) this watch.
8. I (start) crying if you (leave) me along.
9. You (call) me up if you (come) back early.

10. I (finish) the work in time if you (stop) interrupting me.
11. If it (rain), we (stay) at home.
12. I (go) to Spain for two weeks if I (have) holidays.

Exercise 30. Put the verb in the correct form (Conditional 3).

1. If you had had toothache, you (go) to the dentist.
2. Tom would have seen the Bolshoi Theatre if he (go) to Moscow.
3. If my sister had cleaned her room, I (take) her to the party.
4. Kate would have met you at the station if she (have) free time.
5. If James had washed the floor, he (play) computer games all evening.
6. My granny (visit) us if she had not been ill.
7. Harry (take) part in the concert if he (sing) well.
8. Children (play) football if they (do) their homework early.
9. If the weather (be) fine, we (go) camping.
10. If John (come) here, he (work) with us in the garden.
11. Susan (enjoy) music if she (go) to the concert.
12. I (buy) a new car, if I (earn) a lot of money.

Exercise 31. Translate the sentences into English.

1.Джаггер пригрозил уйти в отставку, если правительство потерпит поражение
2.Если бы в компании согласились, мы могли бы достичь быстрого прогресса.
3.Компания вернет деньги, если вы передумаете.
4.Выставка, возможно, закрылась бы, если бы они не нашли новых спонсоров.
5.Я бы отказался сотрудничать, если бы я был в вашем положении
6.Пожалуйста, сообщите врачу немедленно, если она покажет признаки улучшения.
7.Молли и Салли поняли бы свою ошибку, если бы только остались до конца.
8.Можете считать, что мы согласны, если не получите от нас новостей до воскресенья.
9.Если вы выпьете слишком много кофе, вы не сможете уснуть.
10.Если бы Джек привез карту, мы бы не заблудились.
11.Если бы Джон знал о встрече, то приехал бы
12.Если вы столкнетесь с Павлом, скажите ему, что я хочу его видеть.

Раздел 1 (Тема 1.5)

Exercise 32. Make up your own CV taking this as a model.

Personal data

Ivan Prokhorov
Generala Petrova str. 18-31, Nizhny Novgorod,
Nizhny Novgorod Region, Russian Federation
+7 906 3814632
ivan_prokhorov@gmail.com

Date of Birth: 15.09.1975
Marital Status: married

Objective

To obtain a position of service engineer that will allow me to use my knowledge and take advantage of my desire to work in Sulzer Ltd.

Education

Ufa State Oil Technical University Oktyabrskiy Branch (OF UGNTU)
08.1995 – 06.2000
Specialty: Engineer-mechanic

Work experience

10.2011 – till now
OAO «Rosneft»
Position: Head of Service of Manufacturing Custom Equipment.
Activities and responsibilities: Manage the production of service of manufacturing custom equipment. Control and technical maintenance of production metal parts
03.2010 — 10.2011 – OAO «Rosneft»
Position — Engineer-constructor
Activities and responsibilities: Schematic drawing metal parts for different equipment, technology of metal processing for the manufacture of metal parts.

Employment history

06.2007 — 03.2010
Gazprom:
Position: Engineer-constructor
Activities and responsibilities: constructor documentation of Installation Electric Submersible Pumps — Electric Submersible Pumps (18-400 m^3/day), electric asynchronous motors, protector.

10.2000 — 06.2007
LUKoil:
Position: Engineer-constructor
Activities and responsibilities: constructor documentation of Installation

Electric Submersible Pumps — Electric Submersible Pumps (18-400 m³/day), electric asynchronous motors, protector.

Skills

MS Word, MS Excel, Compas 3d.
Russian: native
Ebglish: Fluent reading, writing and speaking ability

Interests

Football, Reading, Mountain trekking.

References

Available upon request

Раздел 2 (Тема 2.1)

Exercise 33. Read the text “Inventors and their Inventions” and make up 5 questions (general and special questions) to ask your groupmates.

“Inventors and their Inventions”

New inventions are appearing every day to make our lives easier, longer, warmer, speedier and so on. But only a few inventors design a new machine or product that becomes so well-known that the invention, named after its creator, becomes a household word. Here are ten famous inventors and the inventions that are named after them:

1. Ladislao Biro, a Hungarian artist who emigrated to Argentina. In about 1943 he invented the ball-point pen or biro.

2. John Bowler, a London halter who designed the hard round hat known as the bowler in about 1850. It has become the symbol of British male respectability. And you can still see businessmen wearing bowlers in the City, the centre of London's commerce.

3. Louis Braille (1809 — 1852), born at Couvray, France. He became blind as a child. In 1824 he developed his own alphabet patterns known as Braille by which the blind could read by touch, based on a French army officer's invention for reading messages in the dark.

Раздел 3 (Тема 3.1)

Exercise 34. Put the article if it is necessary.

(1)…Ted Shell is (2) ... worker. He works at (3)... factory. It's not in (4) ... centre of the city. Every morning he has (5)... breakfast and (6) ... cup of tea. Then he goes to (7)... work by (8)... bus. He works till five o'clock in (9)... afternoon. He has (10)... son. His name is Fred. Fred goes to (11)... school. He likes (12) ... literature. Fred is (13)... good pupil. He also likes (14) ... sports.

Exercise 35. Put the article if it is necessary.

1. ... butter is made of ... milk.
2. I am studying ... English. I am studying ... grammar.
3. We have … dog and … cat.
4. I seldom drink ... water.
5. I had ... tea and ... sandwich for breakfast.
6. ... history is my favourite subject.
7. There was ... kindness in her eyes.
8. I bought ... bottle of ... milk.
9. He has a lot of ... work today.
10. This vase is made of ... glass.

Exercise 36. Put the article if it is necessary.

(1)... Frenchman was once travelling in (2)... England. He did not know (3)... English quite well. He could speak only (4)... little. One day he was eating in (5)... small pub and he wanted to order (6)... eggs. But he didn't know (7)... English word for (8) ... eggs.

Suddenly through (9)... window he saw that (10)... rooster (петух) was walking in (11)... yard. He asked (12)... waiter what was the English for (13) ... "roster". (14)... waiter told him. (15)... Frenchman then asked what was the English for (16) ... "rooster's wife". (17)... waiter told him that it was (18)... hen. Next (19)... Frenchman asked what was the English for "hen's children". (20)... waiter told him that they were (21)... chickens. (22)... Frenchman asked what (23)... chickens were before they were born. (24)... waiter told him they were (25)... eggs.

"You've explained everything very well," (26)... Frenchman said. "Please bring me two (27)... eggs and (28) … cup of (29) ... coffee."

5 семестр

Раздел 4 (Тема 4.1)

Exercise 37. Choose the correct variant.

1.A few/few people swim in the sea in the winter.

2.He went out ***a few/few*** minutes ago.
3.Can I speak to you for ***a few/few*** minutes?
4.There were ***a few/few*** guests at the party. The hosts were unhappy.
5.I'm going shopping. I need to buy ***a few/few*** things for tonight's party.
6.I need ***a little/little*** Can you lend me some?
7.I can't wait for you. I've got ***a little/little.***
8.You have *a little/little* time to finish the test. You must write faster.
9.I have ***a little/little*** free time for hobbies because I work a lot.
10.You don't have to hurry. There is ***a little/little*** traffic at this time of the day.
11.There is ***a little/little*** snow on the ground. The children can't make a snowman.

Exercise 38. Put in *few* or *a few.*

1.Susan has _____ friends. She doesn't feel lonely.
2.You have _____ mistakes in the test. Correct them!
3.There are _____ puddles on the road. Let's put on rubber boots.
_____ apples are enough for me not to feel hungry.
4.We will come back in _____ days.
5.The weather was bad, but _____people came.
6.I really need to see him. I've got …… questions to ask him.

Exercise 39. Put in *little* or *a little.*

1.There is _____ bread in the cupboard. It's enough for dinner.
2.The bottle was not empty. _____ water was left.
3.Would you like _____ water?
4.There is still _____ bread left.
5.Can I have _____ milk in my coffee? I like white.
6.There is still _____ work to do.

Exercise 40. Put in *a few* or *a little.*

1.There are only _____ biscuits left.
2.There is _____ traffic here.
3.It's winter, but we still have _____ flowers in the garden.
4.There were _____ taxis in front of the station.
5.Can I have_____ pepper, please?

6.She can give us_____ help.
7.Put _____ salt and mix the ingredients.
8.There are _____ bottles on the table.

Exercise 41**. Put in** few, a few, little, a little.

1.Would you like some beer? Just_____ please.
2.If you want to make pancakes, you need _____ eggs and _____ flour.
3.Would you like _____ more rice?
4.I bought _____ newspapers.
5.I'd like to drink _____ coffee.
6.This boy isn't very popular at school. He's got very _____ friends

6 семестр

Раздел 4 (Тема 4.2)

Exercise 42. Put in *much* or *many.*

1.Do you drink _____coffee?
2.I like reading. I read _____.
3.We have _____ lessons of English this year.
4.I like this new teacher very _____
5.I can't remember _____ from this text.
6.Do you learn _____ new English words every day?
7.We haven't got _____ bread.
8.There isn't_____ salad in the fridge.
9.She hasn't got _____ cassettes.
10.I can't spend _____ money on toys

Exercise 43. Choose the appropriate answer.
1.They have too (many/much) furniture in the room.
2.There are too (many/much) books on your desk.
3.You have too (many/much) mistakes in the test.
4.You must drink (many/much) coffee.
5.You put too (many/much) vegetables in the soup.
6.You put too (many/much) fruit in the salad.
7.Must we learn (many /much) words for today?
8.We have got (many /much) sandwiches.

Exercise 44. Find and correct mistakes if any.

1.We didn't take many food with us.
2.There aren't much new subjects this year.
3.I haven't much free time today.
4.He doesn't do much written exercises every day.
5.We don't drink many coffee in our family.
6.There isn't much furniture in my room
7.There wasn't many happiness in his face.
8.Not many new ideas were discussed.
9.We shan't have much lessons tomorrow.
10.I won't have much mistakes in this exercise.

Раздел 4 (Тема 4.3)

Exercise 45. Transfer the sentences from direct speech into indirect speech.

Model: She said to me, “Open the window!” – She told me to open the window.

My mother said to me, “Put on your coat!”
My friend said to us, “Don’t come today.”
He said to Mary, “Don’t forget to send me an e-mail.”
Karrie said to me, “Call me tomorrow.”
She said to me, “Don’t shout at me!”

1. Exercise 46. Put *say* or *tell* in the correct form.

1.I……her that she was my only friend.

2.Did he……he would stay in New York?

3.She……that she was going to invite me.

4.They didn’t……us they were ill.

5.She……she didn’t play the piano.

Exercise 47. Transfer the interrogative sentences from direct speech into indirect speech.

Model: He asked me, “Do you know my sister?” – He asked me if I knew his sister.

1.She asked John, “When are you going to come?”
2.He asked her, “Who is your favourite actor?”
3.A man asked me, “Do you have a car?”
4.My father asked me, “Where were you yesterday?”
Helen asked him, “Will you be at home?”

Exercise 48. Transfer the sentences with the modal verbs from direct speech into indirect speech.

1.He said, “I can drive a car.”

2.She said to me, “You ought to call her.”
3.She said, “He must stay here.”
4.They said to me, “You should drive more carefully.”

Exercise 49. Fill the gaps.

1.”He came yesterday.” She said that he had come……
2.“My parents will arrive today.” He said that his parents would arrive……
3.“I will contact you tomorrow.” He said he would contact me……
4.“I was there the day before yesterday.” She said she was there……

2. Тест по лексике и грамматике

3 семестр

Раздел 1

(Раздел 1 Тема 1.1, Тема 1.2, Тема 1.3)

1) Выберите правильный вариант предлога *She has been waiting … the bus for two hours.*
A) up
B) for
C) on

2) Найдите антоним к предлогу: «*In*»
A) with
B) between
C) out

3) Выберите правильный вариант предлога: *Will you meet me … the airport?*
A) at
B) in
C) under

4)*The lesson starts … five minutes. Hurry…*
A) at/on

B) in/up
C) after/for

5) *Let s go to the cinema … Sunday*
A) on
B) at
C) in

6) Употребите нужную форму глагола to be *There ... not much furniture is this room.*
A) is
B) are
C) am

7) Употребите нужную форму глагола to be *Where ... the money? I put it into the drawer.*
A) are
B) is
C) was

8) Употребите нужную форму глагола to be *Mathematics ... his favorite subject.*
A) is
B) are
C) was

9) Употребите нужную форму глагола to be *Women ... always right.*
A) are
B) is
C) was

10) Употребите нужную форму глагола to be *My teeth ... not white, I'm afraid.*
A) are
B) is
C) was

11) Подберите нужную форму смыслового глагола *Anna and Kate _____ to the cinema last Sunday.*
A) didn't went
B) don't go
C) didn't go

12) Подберите нужную форму смыслового глагола *When _____ you last _____ tennis?*

A) did/play
B) do/play
C) did/played

13) Употребите нужную форму сравнения прилагательного

This restaurant is very, very good. It's _____ restaurant in London.
A) the better
B) the good
C) the best

14))Употребите нужную форму сравнения прилагательного *Vienna is _____ city in Austria.*

A) the most beautiful
B) the beautiful lest
C) more beautiful than

15) Составьте вопрос в Present Perfect *_____ you ever _____ Mexican food?*
A) Have / eat
B) Have / ate
C) Have / eaten

16) Выберите тот вариант ответа, который считаете правильным.
I don't know these girls. Do you know .....?
A) them
B) they
C) their

17) Выберите тот вариант ответа, который считаете правильным.
I don't know this woman. Do you know .....?
A) her
B) she
C) him

18) . Выберите тот вариант ответа, который считаете правильным.
..... invited her to stay with us in our house.
A) us
B) our
C) we

19) Выберите английские эквиваленты для предложений:

Как поживают ваши родители?
A) Are your parents well?
B) Where are your parents?
C) How are your parents?

20) Выберите английские эквиваленты для предложений:
Сколько лет вашей дочери?
A) How old is your daughter?
B) How is your daughter?
C) How many daughters have you?

4 семестр

Раздел 2,3

(Тема 2.1, Тема 3.1)

1) Выберите правильное местоимение:*1) I like that camera. I am going to buy ..... .*
A) her
B) it
C) its

2) Исключите «лишнее» слово :
A) Softwear
B) hardwear
C) warm wear

3) Назовите глагол *to see* в Past Simple:
A) see
B) saw
C) sees

4)Выберите английские эквиваленты для слов, стоящих в скобках:
(Где) is your computer?
A) Why?
B) Where?
C) What?

5) Выберите синоним к слову *large*
A) big
B) small
C) little

6) Выберите антоним к слову *good*
A) nice
B) bad
C) big

7) Выберите вспомогательный глагол в предложении:
What are you doing?- I… reading a book.
A) was
B) shall
C) am

8) Какой вспомогательный глагол нужен в вопросительном предложении:
I like skiing in the forest.
A) do
B) does
C) has

9) Выберите английские эквиваленты для слова, стоящего в скобках:
The meeting (началось) at 5 o'clock.
A) begin
B) began
C) was beginning

10) Выберите русские эквиваленты:
My room is larger then your flat.
A) Моя комната такая же большая, как ваша квартира.
B) Моя комната больше, чем ваша квартира.
C) Ваша квартира больше моей комнаты.

11) С каким словом может сочетаться слово *air*
A) Fresh
B) Green
C) big

12) Назовите глагол *to come* в Past Simple:
A) comes
B) came
C) come

13) Выберите 2 – ю форму глагола *to take*
A) taken
B) took
C) taking

14) Выберите глагол- связку или вспомогательный глагол:
… *you speak English?*
A) does
B) are
C) do

15) Назовите глагол *to go* в Past Simple:
A) went
B) gone
C) goes

16) Выберите модальные глаголы:
I am sorry. I am late. … I come in?
A) must
B) can
C) may

17) Какой вспомогательный глагол будет употребляться для образования вопросительной формы:
I usually have dinner at home.
A) is
B) do
C) does

18) Найдите синоним к слову *to tell*
A) to describe
B) to speak
C) to ask

19) Какой глагол из данных ниже стоит в прошедшем времени?
A) take
B) took
C) takes

20) Выберите русский эквивалент:
Куда ты идёшь?
A) Where are you going?
B) Where do you go?
C) Where can you go now?

5 семестр

Раздел 4

(Тема 4.1)

1) Каким местоимением можно заменить подчёркнутое слово?
Russian is our official language.
A) He
B) She
C) It

2) Каким местоимением можно заменить подчёркнутое слово?
My computer is new.
A) she
B) they
C) it

3) Подберите антоним (противоположное по значению) к слову: *short*
A) long
B) fine
C) black

4) Какой глагол из данных ниже стоит в прошедшем времени?
A) sleep
B) go
C) saw

5) Выберите вспомогательный глагол:
…he meet us at the station tomorrow?
A) does
B) is
C) will

6) Дайте краткий ответ на вопрос
Do you study English?
A) Yes, it is.
B) Yes, I do.
C) Yes, I am.

7) Выберите правильный артикль:
Close…window, please.
A) a
B) the
C) an

8) Назовите инфинитив глагола *gave*

A) to go
B) to give
C) to be

9) Выберите правильную форму глагола:
The report …ready by Monday.
A) will be
B) would be
C) had been

10) Какой правильный перевод предложения:
The text is read by the students.
A) Текст переводят студенты.
B) Текст перевели студенты.
C) Текст будет переведён студентами.

11) Назовите столицу Англии:
A) Washington
B) New York
C) London

12) Назовите столицу США:
A) Washington
B) New York
C) London

13)Какой официальный язык в Великобритании?
A) английский
B) немецкий
C) французский

14) Исключите « лишнее» слово:
A) Face
B) head
C) table

15) Выберите правильную форму недостающей части сказуемого:
She is often …in the library.
A) saw
B) seen
C) sees

16) Употребите правильный предлог:
I don't go to the college…Sunday.
A) in

B) to
C) on

17) Какой вспомогательный глагол следует употребить для образования вопросительной формы?
It rained hard yesterday.
A) does
B) did
C) was

18) Назовите инфинитив глагола *went*
A) to go
B) to see
C) to have

19) Выберите правильную форму недостающей части сказуемого:
When…you born?
A) were
B) did
C) had

20) Выберите глагольную форму для перевода на английский язык:
Мы сдаём экзамены два раза в год.
A) take
B) have been taken
C) are taking

6 семестр

Раздел 5

(Тема 5)

1.Give me … paper, I want to read … news.

A) a; a
B) a -
C) - a

2.Parents gave him … good advice.
A) -
B)a
C) an

3.Look! There is … hair on your shirt.

A)-
B)a
C)an

4.Sorry, I have … time to talk to you.
A)much
B)many
C)little

5.Where did you buy so … CDs?
A) much
B)many
C)little

6.There are … apples left, leave them for children.
A)much
B)few
C)little

7.There is … room in this box, the present doesn't fit.
A)much
B) few
C)little

8.There is … wine in this bottle, it's not enough for us.
A) much
B) few
C)little

9. to make a contribution
A)договориться о встрече
B)внести вклад
C)строить прогнозы
D)заниматься наблюдением

10.to deduce implication
A)делать предположения
B)объяснять взаимосвязь
C)находить применение
D)определить смысл

11.to devote
A)пытаться
B)сравнивать
C)посвящать

D)принимать на работу

12.as to …
A)к тому времени, когда…
B)как…
C)подобно …
D)что касается …

13.means of existence
A) источник дохода
B)средства существования
C)состояние спада
D)условия сделки

14.to affect
A)влиять
B)воздействовать
C)вводить
D)расширять

15.to pay income tax
A)платить наличными
B)ввести налог на стоимость
C)платить пошлину на ввоз
D)платить подоходный налог

16.scarcity
A)изобилие
B)обеспечение
C)товарооборот
D)дефицит

17.employment
A)занятость
B)сокращение
C)предприятие
D)потребление

18.in particular
A)в соответствии с
B)в частности
C)в целом
D)преимущественно

19.in many cases

A)по многим причинам
B)во многих отношениях
C)во многих случаях
D)при условии крупных продаж

20.to fall by 10%
A)возрасти на 10%
B)упасть на 10%
C)сократиться и составить 10%
D)приблизиться к 10%

3. Перевод и работа с текстом

Перевод текста – очень краткое, сжатое изложение иноязычного текста, иноязычной статьи и т.д. или текстов, статей близкого содержания по специальности обучающегося на родном языке. (Тексты представлены в методических указаниях к практическим занятиям и самостоятельной работе).

3 семестр

3 семестр
(Раздел 1 Тема 1.1)

Exercise 1. Прочитайте и запомните (*для самостоятельной работы*)

Адсорбция	Adsorption	[ædˈsɔːpʃn]
Аминокислота	Amino acid	[əˈmiːnəʊ ˈæsɪd]
Аммоний	Ammonium	[əˈməʊnjəm]
Амфотерный	Amphoteric	[ˈæmfətərɪk]
Атом	Atom	[ˈætəm]
Белок	Protein	[ˈprəʊtiːn]
Бронза	Bronze	[brɔnz]
Бутан	Butane	[ˈbjuːteɪn]
Валентность	Valency	[ˈveɪlənsɪ]
Вещество	Substance	[ˈsʌbstəns]
Восстановитель	Reductant	[rɪˈdʌktənt]
Газ	Gas	[gæs]
Гидрат	Hydrate	[ˈhaɪdreɪt]
Гидроксид	Hydroxide	[haɪˈdrɔksaɪd]
Гидролиз	Hydrolysis	[haɪˈdrɔlɪsɪs]
Глина	Clay	[kleɪ]
Гомогенный	Homogeneous	[hɔməʊˈʤiːnjəs]
Гомолог	Homologue	[həˈmɒləʤɪ]

Диоксид углерода	Carbon dioxide	[ˈkɑːbən daɪˈɔksaɪd]
Диффузия	Diffusion	[dɪˈfjuːʒən]
Добывать	Extract	[ˈekstrækt]
Жидкость	Liquid	[ˈlɪkwɪd]
Заряд	Charge	[ʧɑːʤ]
Изомерия	Isomerism	[ɪˈsʌmərɪzəm]
Ингибитор	Inhibitor	[ɪnˈhɪbɪtə]
Ион	Ion	[ˈaɪən]
Карбоновая кислота	Carboxylic acid	[kɑːbɒkˈsɪlɪk ˈæsɪd]
Катализатор	Catalyst	[ˈkætəlɪst]
Качественная реакция	Qualitative reaction	[ˈkwɔlɪtətɪv riːˈækʃn]
Кислота	Acid	[ˈæsɪd]
Ковалентный	Covalent	[ˈkʌvələnt]
Коррозия	Corrosion	[kəˈrəʊʒən]
Крекинг	Cracking	[ˈkrækɪŋ]
Кристалл	Crystal	[krɪstl]
Латунь	Brass	[brɑːs]
Металл	Metal	[metl]
Металлургия	Metallurgy	[meˈtælədʒɪ]
Минерал	Mineral	[ˈmɪnərəl]
Молекула	Molecule	[ˈmɔlɪkjuːl]
Моль	Mol	[mɔːl]
Молярная масса	Molar mass	[ˈməʊlə mæs]
Моноксид углерода	Carbon monoxide	[ˈkɑːbənmɔˈnɔksaɪd]
Нейтрон	Neutron	[ˈnjuːtrɔn]
Необратимая реакция	Irreversible reaction	[ɪrɪˈvɜːsəbl] [riːˈækʃn]
Неорганическая химия	Inorganic chemistry	[ɪnɔːˈgænɪk ˈkemɪstrɪ]
Нефть	Oil	[ɔɪl]
Обратимая реакция	Reversible reaction	[rɪˈvɜːsəbl riːˈækʃn]
Окислитель	Oxidant	[ˈɒksɪdənt]
Оксид	Oxide	[ˈɔksaɪd]
Органическая химия	Organic chemistry	[ɔːˈgænɪk ˈkemɪstrɪ]
Основание	Base	[beɪs]
Относительная атомная масса	Relative atomic mass	[ˈrelətɪv] [əˈtɔmɪk] [mæs]
Относительная молек. масса	Relative molecular mass	[ˈrelətɪv məʊˈlekjʊlə mæs]
Периодический закон	Periodic law	[pɪərɪˈɔdɪk lɔː]
Песок	Sand	[sænd]
Пиролиз	Pyrolysis	[paɪəˈrɒləsɪs]
Полимер	Polymer	[ˈpɔlɪmə]
Пропан	Propane	[ˈprəʊpeɪn]
Протон	Proton	[ˈprəʊtɔn]

Раствор	Solution	[səˈluːʃn]
Реактив	Reagent	[riːˈeɪʤənt]
Руда	Ore	[ɔː]

Соль	Salt	[sɔːlt]
Спирт	Alcohol	[ˈælkəhɔl]
Сплав	Alloy	[ˈælɔɪ]
Сталь	Steel	[stiːl]
Степень окисления	Oxidation degree	[ɔksɪˈdeɪʃn dɪˈgriː]
Твёрдое вещество	Solid substance	[ˈsɔlɪd ˈsʌbstəns]

Exercise 2. Read and translate the text.

Chemistry as a Profession



A person who selects chemistry as profession does not thereby place narrow limitation on what he will do with his life. He still has many roads open to him. He may become a lecture and at the same time work to discover something new to bring deeper understanding into the science; he may be a research man working either with inorganic substances or with organic ones, with metals or with drugs; he may help either engineers in the control of great industrial processes, to develop new ones or collaborate with medical workers in the control and treatment of diseases. Even if he selects a profession other than chemistry he may find himself using his chemical knowledge not only in his everyday work but also in overcoming unexpected problems.

The improvements that chemistry has made in metals and alloys, other structural materials such as plastics and other materials such as oils which are used in the machines of our mechanical civilization have been so numerous that they cannot be listed. One may be mentioned as an example – the discovery of a special oils and lubricants which does not get thin and useless in hot weather or thick and sluggish in freezing weather, but which retains a constant viscosity independent of temperature.

Chemistry has always been of great value to medicine. Last century we have seen the discovery of sulfa drugs and penicillin which have largely overcome the danger of the infectious diseases. The degenerative diseases like cancer, heart diseases and AIDS – are now the most important causes of death and present an imposing challenge to medical research worker. Our knowledge of the structure of the cells and molecules which make up the human *body* is not yet great enough to provide an understanding of what these degenerative diseases really are and to suggest effective methods of attack on them. They are organic chemists who make a real contribution to biochemistry thus developing more effective methods of analyses and curing as well as medicinal means of treatment.

But chemistry, physics and biology have been developing so rapidly in recent years, and the methods of investigation have been becoming so powerful, that we may look forward confidently to great progress in the future in the understanding and control of these diseases and to the further alleviation of human suffering. There is need for able, creative and imaginative chemists in the attack on this problem as well as for medically trained men and technical engineers with a sound knowledge and appreciation of chemistry.

Exercise 3. **Find the pairs of antonyms in the list and remember them:**

thin, hot, help, retain, violent, organic, fluid, sluggish, interfere, quiet, inorganic, solid, liquid, freezing, thick, lose.

Exercise 4. **Find endings**

1. If a person selects a profession of chemistry...

2. Last century we have seen the discovery of sulfa drugs and penicillin...

3. Our knowledge of the cells and molecules which make up the human body is not yet great enough to provide an understanding of …

4. Chemists developed such oils…

5. Even if somebody selects a profession other than chemistry…

a ... what these diseases really are.

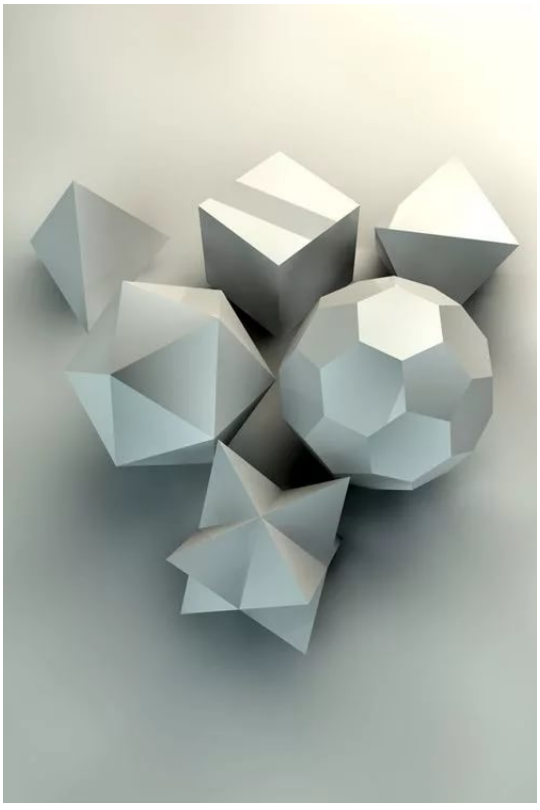
b ... which have largely overcome the danger of the infectious diseases.

c …he places no limitations on what he will do with his life.

d ... which retain constant viscosity in any weather.

e ... he may use his chemical knowledge in overcoming unexpected problems.

(Раздел 1 Тема 1.2)



Exercise 5. Read and translate the text.

ATOMS

A solid is a compact substance, created by closely packed atoms that form a regular pattern called a lattice. There are strong forces holding the atoms together, which allow only slight movement. The hardness of a solid depends on the pattern and movement of its atoms. The element carbon, for example, can exist in a soft form called graphite, or in one of the hardest solid forms on Earth, the diamond. The difference is due to variations in the arrangements of atoms.

Metals are a group of elements that share certain properties. They conduct heat and electricity well, which is why cooking pans and electrical wires are made of metal. They are also strong and can be shaped easily; this is why they are used to make structures such as bridges. Although there are many similarities between metals, there are also differences that determine how suitable a metal is for a particular use. Of the 109 elements known today, 87 are metals. They are rarely used in their pure state – they are usually mixed with other metals or nonmetals to form combinations known as alloys.

Only 22 of the elements are non-metals. The properties of non-metals are usually opposite to those of metals – the other group of elements. For example, they do not usually conduct heat and electricity and they cannot be formed into shapes easily. Useful non-metals include chlorine, which is used in swimming pools to kill germs, and hydrogen, which is a good fuel. Some elements, although classified as non-metals, have characteristics somewhere between those of a metal and those of a non-metal; they are known as semimetals or metalloids.

Many substances form crystals. A crystal is a type of solid matter that always forms the same shape. For example, crystals of common salt always for tiny cubes, and emerald crystals are always hexagonal (six-sided). Crystals often form when molten rocks cool down and solidify or when solutions containing minerals evaporate. Crystals can also be made in the laboratory. Some crystalline substances, such as rubies and diamonds, are used in jewelry. Others are useful in industry; quartz, for example, is used in watches.

Exercise 6. *Find equivalents:*

A	*B*
1. jewelry	a. сходство
2. evaporate	b. противоположный
3. solidify	c. рубин
4. hexagonal	d. решетка
5. emerald	e. сплав
6. ruby	f. подходящий
7. metalloid (semimetal)	g. изумруд
8. germ	h. испаряться
9. opposite	i. затвердевать
10. alloy	j. шестиугольный
11. rarely	k. благодаря
12. pure	l. мягкий
13. suitable	m. чистый
14. similarity	n. твердость
15. although	o. плотный
16. due to	p. хотя
17. soft	q. редко
18. hardness	r. полуметалл
19. lattice	s. микроб
20. compact	t. ювелирное искусство

Exercise 7. ***Answer the questions:***

1. What does the hardness of a solid depend on?

2. Why can a solid have soft and hard forms?

3. Why is metal available for being used in industry?

4. How many metals and non-metals are known today?

5. What is an alloy?

6. Why do some non-metals contain chlorine and hydrogen?

7. How many sided can crystals be?

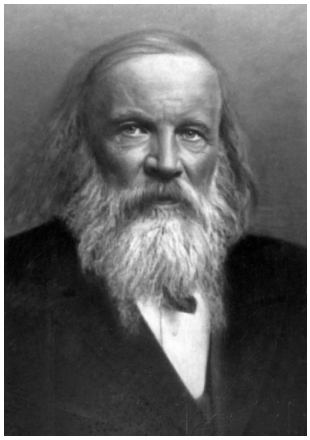
8. Can crystals be produced artificially?

9. What crystalline substances are used in jewelry?

10. What crystal is applied in watches?

(Раздел 1 Тема 1.3)

Exercise 8. Read and translate the text.



Dmitry Mendeleyev and his periodic table

The Russian chemist Dmitry Mendeleyev is regarded as the father of the periodic table of chemical elements.

He studied all the elements known at the time and discovered that they showed a regular repetition of properties when arranged in a certain order. He also predicted the discovery and properties of new elements. All of these have now been isolated and named; one, mendelevium, is named for Mendeleyev. Mendeleyev also experimented with agricultural production based on scientific principles, increasing its efficiency to such an extent that his methods came to be applied in many Russian industries.

Periodic table, in full **periodic table of the elements**, in chemistry, the organized array of all the chemical elements in order of increasing atomic number—i.e., the total number of protons in the atomic nucleus. When the chemical elements are thus arranged, there is a recurring pattern called the

“periodic law” in their properties, in which elements in the same column (group) have similar properties. The initial discovery, which was made by Dmitry I. Mendeleyev in the mid-19th century, has been of inestimable value in the development of chemistry.

It was not actually recognized until the second decade of the 20th century that the order of elements in the periodic system is that of their atomic numbers, the integers of which are equal to the positive electrical charges of the atomic nuclei expressed in electronic units. In subsequent years great progress was made in explaining the periodic law in terms of the electronic structure of atoms and molecules. This clarification has increased the value of the law, which is used as much today as it was at the beginning of the 20th century, when it expressed the only known relationship among the elements.

Exercise 9. Прочитайте слова и запомните их русские эквиваленты.

Vocabulary

Define определить

compound соединение; смесь, состав

carbon углерод

slightly слегка, немного, едва

distinguish различать, отличать

attach относить

convenient удобный

available доступный

solution решение

affect оказывать влияние, воздействовать

surveyобозревать; обзор

determination определение

weight вес

attract привлекать

accept принимать

substance вещество, суть

provide обеспечивать

4 семестр

(Раздел 1 Тема 1.4)

Exercise 10. Read the text

ISO STANDARDS ARE INTERNATIONALLY AGREED BY EXPERTS

Think of them as a formula that describes the best way of doing something.

It could be about making a product, managing a process, delivering a service or supplying materials – standards cover a huge range of activities.

Standards are the distilled wisdom of people with expertise in their subject matter and who know the needs of the organizations they represent – people such as manufacturers, sellers, buyers, customers, trade associations, users or regulators.

For instance,

- Quality management standards to help work more efficiently and reduce product failures.
- Environmental management standardsto help reduce environmental impacts, reduce waste and be more sustainable.
- Health and safety standards to help reduce accidents in the workplace.
- Energy management standards to help cut energy consumption.
- Food safety standards to help prevent food from being contaminated.
- IT security standards to help keep sensitive information secure.

Discover some of the best-known and most widely-used standards, as well as those that address recently emerged challenges affecting us all.

Exercise 11. *Translate into English:*

1. *Краткий обзор истории данного предмета помогает определить его состояние сегодня.*

2. *На протяжении последующих ста лет было открыто большое число новых элементов.*
3. *Благодаря развитию теории мы можем говорить о прогрессе науки в целом.*

(Раздел 1 Тема 1.5)

Exercise 12. Read the text about health and safety at work and answer the questions.

Health and Safety at Work

Attention must be paid to safety in order to ensure a safe working practice in factories. Workers must be aware of the dangers and risks that exist all around them: two out of every three industrial accidents are caused by individual carelessness. In order to avoid or reduce accidents, both protective and precautionary measures must be followed while working.

Each country has specific regulations concerning health and safety at work. For example, The Health and Safety at Work Act 1974 is a UK Act of Parliament that establishes the fundamental rules to enforce workplace health, safety and welfare within the United Kingdom.

The objectives of the Act are:

• to secure the health, safety and welfare of people at work;

• to protect people in the work place against risks to health or safety in connection to their work activities;

• to control the keeping and use of dangerous substances;

• to control the emission of dangerous gases into the atmosphere. The Act defines general duties of employers, employees, suppliers of goods and substances for use at work, and people who manage and maintain work premises. In particular, every employer has to ensure the health, safety and welfare at work of all the employees, visitors, the general public and clients. Employers have to ensure the absence of risk to health in connection with the use, handling or storage of items and substances, as well as provide adequate facilities for a safe working environment. It is also very important to provide % employees with proper instructions and training so that they will be able to cope with any problem that may occur at work.

Employees, on their part, should always behave responsibly at work and take care of themselves and other people who may be affected by their actions. Moreover, they should cooperate with employers to enable them to perform their duties or requirements under the Act.

Exercise 13. ***Questions***

1 Why is it important to ensure a safe working environment?
2 Which law regulates workers' welfare in the United Kingdom?
3 What does the Act define?
4 What are the duties of employers?
5 Why is it important to provide employees with adequate training?
6 How can employees contribute to a safe working environment?

Exercise 18. Прочитайте текст о мерах безопасности на рабочем месте.

A fire safety plan is required in all public buildings, from schools, hospitals, supermarkets to workplaces. Generally, the owner of the building is responsible for the preparation of a fire safety plan. Once the plan has been approved by the Chief Fire Official, the owner is responsible for training all staff in their duties. Evacuation drills are a very important part of the staff training associated with emergency evacuation procedures. Drills should be carried out in all buildings at least once a year. The drill should be checked, recording the time required to complete the evacuation , and noting any problems and deficiencies. After each drill a meeting should be held to evaluate the success of the drill and to solve any problems that may have arisen. What to do in case of fire ...

• If you see fire or smoke, do not panic. Remain calm and move quickly, but do not run.

• Alert the responsible staff and telephone the correct national emergency number. Have someone meet the firefighters to tell them where the fire is. They can lose valuable minutes if they have to find it themselves

• Rescue any people in immediate danger only if it is safe to do so.

• If practicable , close all doors and windows to contain the fire.

• Try to extinguish the fire using appropriate firefighting equipment only if you are trained and it is safe to do so.

• Follow the instructions of your supervisor and prepare to evacuate if necessary.

• Save records if possible.

• Evacuate your area and check all rooms, especially changing rooms, toilets, storage areas, etc.

• Do a head count of all staff and report any people unaccounted for to the supervisor.

(Раздел 2 Тема 2.1)

Exercise 14. Read the CV and make up your own taking it as a model. (*для самостоятельной работы)*

Personal data

Ivan Prokhorov
Generala Petrova str. 18-31, Nizhny Novgorod,
Nizhny Novgorod Region, Russian Federation
+7 906 3814632
ivan_prokhorov@gmail.com

Date of Birth: 15.09.1975
Marital Status: married

Objective

To obtain a position of service engineer that will allow me to use my knowledge and take advantage of my desire to work in Sulzer Ltd.

Education

Ufa State Oil Technical University Oktyabrskiy Branch (OF UGNTU) 08.1995 – 06.2000
Specialty: Engineer-mechanic

Work experience

10.2011 – till now
OAO «Rosneft»
Position: Head of Service of Manufacturing Custom Equipment.
Activities and responsibilities: Manage the production of service of manufacturing custom equipment. Control and technical maintenance of production metal parts
03.2010 — 10.2011 – OAO «Rosneft»
Position — Engineer-constructor
Activities and responsibilities: Schematic drawing metal parts for different equipment, technology of metal processing for the manufacture of metal parts.

Employment history

06.2007 — 03.2010
Gazprom:
Position: Engineer-constructor
Activities and responsibilities: constructor documentation of Installation

Electric Submersible Pumps — Electric Submersible Pumps (18-400 m³/day), electric asynchronous motors, protector.

10.2000 — 06.2007
LUKoil:
Position: Engineer-constructor
Activities and responsibilities: constructor documentation of Installation Electric Submersible Pumps — Electric Submersible Pumps (18-400 m³/day), electric asynchronous motors, protector.

Skills

MS Word, MS Excel, Compas 3d.
Russian: native
Ebglish: Fluent reading, writing and speaking ability

Interests

Football, Reading, Mountain trekking.

References

Available upon request

(Раздел 3 Тема 3.1)

Exercise 15. Read and learn the following sentences by heart. (для самостоятельной работы)

№ п/п	Фраза на английском	Перевод	Пример предложения
1	Let’s get started.	Давайте начнем.	Let’s get our meeting started.
2	Let’s get down to business.	Давайте приступим к делу.	We have little time so let’s get down to business!
3	How is the project coming along?	Как обстоят дела с проектом?	You’ve been working on this project for three weeks. How is it

			coming along?
4	Let’s get to the point.	Давайте перейдем к сути.	We’re running out of time. Let’s get to the point.
5	Go ahead!	Продолжайте!	There’s no need to explain. I understand you very well.
6	Go ahead! Here you are!	Вот, пожалуйста!; Вот то, что Вам нужно!	You required the report on carrying out of that survey. Here you are!
7	24/7 (twenty-four seven).	Семь дней в неделю.	I’m ready to provide you with answer to any question twenty-four seven.
8	The first item on the agenda is…	Первый пункт повестки дня.	The first item on the agenda is modernization of our equipment.
9	We can then move to the less pressing matter.	Тогда мы можем перейти к менее неотложному вопросу.	Have we finished discussing the issue? We can then move to the less pressing matter.
10	This is out of the question!	Об этом не может быть и речи!	We can’t afford to donate money to this hospital. This is out of the question!
11	ASAP (as soon as possible)	Как можно скорее.	They’re demanding our decision ASAP.
12	This question is off the point.	Этот вопрос не по существу.	I can’t answer the question because it’s off the point.
13	Could you clarify that?	Не могли бы Вы прояснить (объяснить) это?	Could you clarify that item to avoid misunderstanding?
14	What are your feelings about this project?	Каковы твои чувства по поводу этого проекта? (речь идет о предчувствии, интуиции).	I’m concerned about profitability of this project. What are your feelings about it?
15	I`m afraid this is not sufficient reason for us.	Я боюсь, что это не является достаточным основанием для	I’m afraid your arguments are not sufficient for us to bring the idea into life.

		нас.	
16	Glad to hear that.	Рад слышать.	So you've made a profitable investment.
17	That's a good idea!	Это хорошая идея!	I agree that buying this company is a good idea because it would give us the opportunity to get a long-term profit.
18	You have a good point.	У Вас хорошая (правильная) точка зрения!	After all is said and done you have a good point! Nothing left to say.
19	Do we all agree?	Все ли согласны?	Let's have a vote on it. Do we all agree?
20	I have no objection to that.	У меня нет возражений против этого.	Since we don't have any protesters I have no objection to that either.
21	Easy come easy go.	Что легко достается, легко тратится.	Easy come easy go. That statement doesn't agree with our company policy.
22	Fifty-fifty.	Пятьдесят на пятьдесят.	We came to an agreement to go fifty-fifty on the expenses.
23	In this situation is quite natural …	В этой ситуации, вполне естественно…	In this situation is quite natural to admit a claim.
24	The conclusion is…	Вывод таков…	The conclusion is we should buy this company at a specified price.
25	In summary,…	В итоге…	In summary, don't freeze your assets.

Exercise 16. Read and act the dialogue «Business negotiations».

- And now I'd like to discuss with you the year results of our new contract with the "TechArt Group".

- So the contract was signed 10 months ago and in the beginning the outcome was under a big question. We provided them with high quality raw

materials for their production chain but one supply was with a big percentage of waste.

- So how did you solve the problem?

- We changed the delivery and suggested them a discount on the following dispatch. Now our total turnover is over 2 billion dollars. It is 5% higher than what we expected.

- That is a good outcome. Are they going to sign a contract for the next year deliveries?

- Yes, they certainly will. They are happy with our delivery terms and payments. And what is more, we are discussing their new project now.

- It is great. Keep working this way.

5 семестр

(Раздел 4 Тема 4.1)

Exercise 17. Read and translate the text.

History of advertising

To advertise means to make information public. But nowadays advertising doesn't limit itself by a word 'publicity'. Modern advertising has a task to show a product in a positive and pleasant way. It has an aim to make us want to buy it. But how and when did advertising appear?

The advertisement has existed since antiquity time. At first there were murals that informed about gladiator fights. In the middle Ages public heralds stood in the centre of the city and gave last news.

In the 15th century there was a good development of printing. After that posters and leaflets appeared. Two centuries later the first newspapers began to publish advertisements. But it is the 20th century when advertising really explodes. It followed the invention of radio and TV.

In the United States companies have worked with advertisers since 1930. They invented packaging that had to attract customers. They also created an idea of product placement. It means that a product is shown in the movies. After that it gets well-known and well-sold. For example, it was made with the luxury cars which were shown in James Bond films.

Nowadays the new territory of commercials is Internet with social networks. Small software called cookies allows offering ads according to the tastes of Internet users. Certainly, in the near future the commercial advertising will be personalized for each of us.

Exercise 18. Read the text and fill the gaps with the word combinations.

a) another invention, b) purpose of advertising, c) the more advertisements, d) favourite programs and soaps, e) the best commercial

Advertising is_____ of the 20th century. Some people find it annoying and useless, however, it certainly has its point. Advertising can be found everywhere nowadays: in newspapers, in magazines and brochures, on posters, on radio and TV, in Internet, simply everywhere. The main_____ is to sell the goods. From the other side, it's a really effective way to let the people know about certain products. So it became obvious that businesses will profit from advertising, which is why we have so much of it. It's an interrelated process: the more companies,_____. Advertising is not only the means of information, but also of communication. It's the so-called interaction between clients and service organizations. First reaction to advertising in our country was relatively negative, although later it became a usual media content. TV ads were the most frustrating type of advertising. People were really annoyed when their _____got constantly interrupted by useless ads. Besides, it seemed that they lasted forever. Later people got used to it and now it's a normal thing to watch ads on TV. Moreover, there is a new type of annual award for____ advertisement. One good thing about advertising is certainly the globalization. Today it's easy to watch different commercials from all over the world and to understand what goods are produced in certain countries.

6 семестр

(Раздел 4 Тема 4.2)

Exercise 19. Read and translate the text.

Glimpses of History of Money

At different periods of time and in different parts of the world many different commodities have served as money. These commodities were: cattle, sheep, furs, leather, fish, tobacco, tea, salt, shells etc. The experts underline that to serve effectively as money; a commodity should be fairly durable, easily divisible, and portable. None of the above-mentioned commodities possessed all these qualities, and in time they were superseded by precious metals. First they were superseded by silver and later by gold. When a payment was made the metal was first weighed out. The next stage was the cutting of the metal into pieces of definite weight and so coins came into use.

Paper money first came into use in the form of receipts given by

goldsmiths in exchange for deposits of silver and gold coins. After goldsmiths became bankers their receipts became banknotes. That's how the first banknotes came into existence. At first coins were worth their face value as metal. But later token coins of limited value as legal tender were issued. Now smaller denomination coins are made from bronze and are often referred to as coppers. Bigger denomination coins are made from cupronickel and are usually called silver.

Questions:
1. What commodities served as money in the past?
2. What are the requirements of a commodity to serve as money?
3. Why did precious metals start to serve as money?
4. What precious metal was used first to serve as money?
5. What precious metal was used then?
6. How did coins come into existence?
7. How did paper banknotes come into existence?
8. What coins are called silver?
9. What are coppers?

Exercise 20. Translate the words into Russian.

Face value, legal tender, a new issue, cutting of the metal into pieces, paper money, in exchange for deposits, bigger denominations coins.

Exercise 4. Put the necessary words into the gaps.

When a payment was made the metal was fist _____ out. But later token coins of limited value as _____ _____ were issued. Now smaller denomination _____ are made from bronze. In time they were superseded by precious _____. First they were _____ by silver and later by gold.

(Раздел 4 Тема 4.3)

Exercise 21. Learn the following words and word combinations by heart. *(для самостоятельной работы)*

To arrange / to organize a meeting назначить встречу / совещание
To bring forward a meeting перенести совещание на ранний срок
To put back / to postpone a meeting перенести встречу на поздний срок, отложить совещание
To cancel a meeting отменить совещание

To run / to chair a meeting председательствовать на собрании
To hold a meeting проводить совещание
To attend a meeting присутствовать на собрании
To miss a meeting пропустить встречу
To break up a meeting объявлять перерыв в заседании
A staff meeting собрание персонала
An emergency meeting экстренное совещание
A regular meeting очередное собрание
An annual meeting ежегодное собрание акционеров
A board meeting собрание членов правления
A chairperson председатель (собрания)
Agenda повестка дня
To take the minutes вести протокол собрания / совещания
To digress отклоняться (от темы)
To be on the agenda стоять на повестке дня
To stick to the agenda придерживаться повестки дня
An item on the agenda пункт повестки дня

Exercise 22. Read and translate the text.

Negotiations

Negotiations are complex because one is dealing with both facts and people. It is clear that negotiators above all must have a good understanding of a subject. They must be aware of the company`s general policy, initial bargaining position as well as fallback position. However, awareness of these facts may not necessarily suffice to reach the agreement. The role of human factor must be taken into account. The approach and strategy in negotiations are influenced by cool, clear logical analyses. But the personal needs of the actors must therefore be considered. These needs might include the need for friendship, goodwill, credibility, recognition of status and authority, a desire to be appreciated and promoted as well as the need to get home earlier on Friday evening.

Researches, who have studied negotiations, recommend separate people from facts. Moreover, while negotiations indirect and impersonal forms should be used. Furthermore, a really tough negotiator should be hard on the facts but soft on the people.

Language also varies according to negotiating style adopted: it can be either a co-operative or a competitive mode. Cooperative style is based on win-win principles when both parties want to benefit from the deal. This style is often accepted within one company or between companies with longstanding relations when common goals are being pursued. Competitive negotiation style can be appropriate for one-off contracts when the aim is to get the best results possible without considering future relations and risks of the breakdown of negotiations. Moreover, the language can become hostile and threatening.

In reality negotiations are a complex mode of co-operative and competitive styles. Negotiating successfully implies dealing with four main components of negotiations: people, facts, co-operation and competition.

Exercise 23. Read and act the dialogue «Discussing budget planning».

-So we gathered here to discuss budget planning for the next year expenditures. What I want to underline is that basing on the latest research we are going to face some financial difficulties. So we need to prepare and cut the budget.

-First of all I would like to say that no redundancy will take place. We are staffed better than ever before. All our employees correspond to the required level and do their job well. Besides, we cannot cut down production financing. As even a small decrease in the quality of raw materials largely results in the goods quality.

-So what is going to be cut down is the marketing budget. I appreciate what marketing department does for the company. What is more, I realize that this is going to create huge difficulties for the marketers. But we all understand what will happen if we don't do this way.

Exercise 24. Read and translate the text.

Innovation in business

What does it mean to be innovative in business?

In order for a business to survive in today's world, it is important that we regularly review what we are doing and how we are doing it. By considering new ideas and new ways of doing things, and trying to innovate, we can improve on our products/services, increase sales, reduce costs and make our processes more effective and efficient. Innovation is key to increasing profits.

There are several ways a company can be innovative with their products and services. Today we will look at four of them.

1. Using the latest technology to improve your product/service

When we think of innovation, we often think of new technologies. While they might be impressive, we should not use new technologies just because they are available. It is important to consider how the technology can improve our product/service and make a difference to our customer. Companies that produce cars, toiletries, household appliances, etc. often have a large R&D department to work on making their products better.

2. Responding to customer demands by changing what is on offer

By listening to customer feedback, we can get their opinions on how we are doing and find out about what it is that they want. We also need to be aware of changes in customer demands and keep up with the times. When fast-food restaurant McDonald's realised that the market wanted healthier

choices, they introduced fruit and salads, while removing the 'super-size' option from their menus.

3. Offering a new product/service to reach new customers

Your business might be doing well, but there is no growth or development and there is a risk that your competitors might take away some of your customers. Innovation sometimes means developing a new product that targets a different market. Although video games were often played by boys, in 2006, video games giant Nintendo introduced the game console Nintendo Wii, successfully targeting girls and older customers with games like Cooking Mama and Brain Training.

4. Changing the way you provide a service

By looking at the changes to the customer's lifestyle and needs, we sometimes realize that there might be better ways to serve them. Customers who do not have a lot of time might prefer to have their food or their shopping delivered to their homes, or they might like to do their banking online rather than in an actual bank.

Not all innovation will bring success to our businesses, but it can give us the opportunity to grow and learn more about what we do and what our customers might want.

Exercise 25. Read and translate the text.

Professional Development

What Is Professional Development?

Professional development refers to the continued education or training of a person in order to advance or maintain their career. This could be highly structured, as in the case of formal academic coursework, or it could be as simple as informal learning opportunities related to an individual’s work or professional goals.

The aim of professional development is to help develop new skills you may need to advance in your field, and to ensure that your working knowledge is up-to-date.

Professional development is often collaborative and more intensive than casual learning. It may include an end stage in which you evaluate the process.

Certain professions require professional development as part of the job. Physicians, for instance, must ensure that their knowledge is thorough and up-to-date in order to renew their license, making professional development a must.

Why is professional development important?

Professional development is important because it leads to beneficial growth. It improves your abilities and offers rewarding opportunities. Employees who focus on their professional development are able to handle increasingly new and challenging tasks. This creates the skills and

experience that help you stand out and can lead to many rewards including bonuses and promotions.

Employees who do not work towards their professional development put themselves at risk of job insecurity. You will not be able to handle changes that come with time.

Employers look for employees who have developed their skills to meet the needs of the moment. So if you do not work on your professional development, at best you can hope to be stuck in your current job, and at worst, you may lose it!

Benefits of professional development

Professional development comes with many benefits. Not only does it help you grow as a person, but also:

Improves hiring/promotion potential. When you learn more skills, you become more essential as an employee. Either with your current employer or elsewhere, someone will want to capitalize on your growth.

Increases confidence. You will feel better about your professional life when you work on your development. You expand your skill set and experience new responsibilities, which will affirm your capabilities. Your development can help you take on new challenges because you know you have the abilities to do it.

Adds personal value. Your professional development makes you a better employee, but it also can make you a better person. Since you have decided to grow, you have taken up a challenge that that you can feel good about on following through.

Provides mentorship. Professional development opportunities usually come with some form of mentorship. This guidance helps you better navigate your career.

Expands network. Employees who work on their professional development find themselves among other developed professionals, whether it’s through training or by being noticed for their abilities.

Factors of professional development

Professional development is a broad term that encompasses all types of approaches.

Formal. Professional development. may include formal vocational education through post-secondary or poly-technical training programs as necessary parts of earning certain credentials or qualifications needed for the advancement or retaining of employment. Formalized pre-service or in-service professional development programs are another option.

Informal Professional development might also take the form of informal pre-service or in-service professional development program. They can be group work or individual work.

In the case of individual work, professional development may be pursued independently of the employer, or independently with the help of programs offered by the human resource department.

On-the-job. On-the-job professional development aims to develop and advance employees' process skills, or leadership skills, by increasing work effectiveness and optimizing team functioning. It also aims to enhance employees' specific task skills.

Amount of commitment. Professional development opportunities vary widely in terms of time and energy commitment. They may be semester-long academic classes or single, hour-long workshops.

Professional development providers offer an incredible variety of services, all with unique information, points-of-view, and formats for their learning experiences.

Types of professional development

Professional development aims can be addressed in three key ways: job assignments, skill-based training, and developmental work relationships.

Job assignment. Job assignment based professional development is focused on the principle of learning through direct practice. With this approach, employees will be assigned new work responsibilities, from entirely new jobs to short-term projects. These new assignments are ideally designed to be difficult and require brand new ways of thinking compared to the employee's usual workload.

Skill-based training. Skill-based training refers to any professional development akin to a class, a workshop, a seminar, or other learning situations that don't directly accomplish business goals. Skill-based training gives employees the chance to learn new conceptual information, practice learning this new information hands-on, and then receive feedback on their performance.

Skill-based training works best when it is focused, and when post-training evaluation is utilized. Supervisors should have a clear understanding of an employee's reason for wanting to partake in a specific training program. They should also be sure to debrief the experience to solidify what has been learned and how it can best be put into action.

Development work relationship. Developmental work relationships are exactly what they sound like, fostering work relationships in order to develop professional skills. Developmental work relationships may take the form of employees assessing or challenging each other's work, offering support, or a combination of these forms.

Examples of professional development

Below are a few specific examples of some different approaches to professional development that are common in the workplace:

Increased job responsibilities. This is a direct form of development in which employees take on new, challenging responsibilities or projects.

Mentoring. Mentorship allows employees to develop through close work with someone senior to them within their organization. Mentors provide and suggest opportunities while closely observing and giving opportunities for reflection.

Lesson study. This approach involves solving practical problems related to instruction or intervention through collaboration and individual work in structured settings.

Coaching. Similar to mentorship but with a more direct and intensive focus. Coaching allows someone to improve specific skills through observation, action, and reflection.

Continuing education. With this approach, employees enroll in formal degree programs, workshops, and courses. This may be for general development or for specific aims such as pursuing certificates or other credentials.

Technical assistance. This approach helps employees improve their usage of technology and equipment by offering information and resources.

Consultation. This is a formal type of professional development that typically involves professional consultants. Consultants will instruct employees via a systematic problem-solving process.

Research. This approach to professional development allows employees to conduct independent research on topics and then present the findings of this research to others.

Communities of practice. With this approach, constructive communities are formed around practicing and developing an understanding of a specific skill.

Case method. This method aims to teach through identifying with a role other than the one the employee currently holds. It helps foster an understanding of how decisions are made by others.

Reflective supervision. This is a process in which employees are encouraged to reflect upon their own learning as a way to further develop understanding.

How to improve your professional development

Professional development opportunities can assist people both in and out of work. They also play a crucial role in helping labor markets and industries adjust to what the future of work may look like.

When it comes to planning professional development for your organization, keep these three crucial parts in mind for an effective strategy:

Make it challenging. Arguably the most important part of professional development, perhaps of learning in general, is the element of challenge. In order to learn, individuals must be (gently) pushed outside of their comfort zone. Challenging situations help people to think and act in new, creative ways.

Have clear aims and an assessment process. To have a successful professional development program, you first have to define what success looks like. You also need to have clear methods of assessing an individual’s work in accordance with this definition of success.

Use new skills. Good professional development programs not only help employees learn new things, but they have clear plans for how these new skills can be used in the workplace. It’s important to have someone providing

feedback and assistance as employees take on new responsibilities related to their new skills.

An employee's level of involvement in professional development programs is largely decided upon by the employee and their supervisor. Ideally, each employee will have at least one assigned activity within the program.

Assigning activities to employees could be based on either their previous evaluations and identified areas for improvement, or their future career goals.

Professional development tips

If you are reading this article from the perspective of someone who wants to maximize their own professional and personal development, look no further. The desire to learn and improve yourself is a crucial quality for anyone who would like to be in charge of their own career future. All skills are built off of being a good learner.

However, a desire to learn can only take you so far. Eventually, you have to gain real-world practice.

While these opportunities may be seemingly few and far between for you, there are a number of steps you can take to set yourself up for success and ensure that you are taking every opportunity available to learn.

Below are ten ways you can play a more active role in your own professional development process:

Set aside unstructured learning time. To make the most out of your professional development, you need to incorporate it into your life in a way that is genuinely meaningful for you.

Really ask yourself what your goals are, both in your career and in your life, and recognize that learning and growing are the only ways to achieve these goals.

Set aside time for yourself to learn without structures, schedules, or rules to get in touch with why professional development is important to you.

Develop a reading habit. Luckily, we live in a time and place where we have access to a wealth of human knowledge, both online and printed in books.

Reading regularly not only helps expose you to new information and perspectives, but it develops your attention span and processing skills.

Try to read everyday, even if it's just a few pages before bedtime. There are countless books written on business-related subjects, but we recommend broadening your reading list. Try reading a variety of different subjects and materials.

Develop a writing habit. On the flip side of reading is the art of writing. Writing has numerous benefits for leaders. Writing regularly will help you get a deeper understanding of the content you're writing about, improve your creativity, and enhance your communication skills.

Try to write on different subjects and in different formats, you could even try keeping your own blog as a way to get your writing out there. You

may even be able to use this blog, or any of your writing, to prove your expertise on a subject.

Build awareness. Building an awareness of both yourself and the world around you may seem simple, but it is anything but. If you want to be an effective leader, you'll need to develop skills of awareness in all areas of life. Without awareness, you'll be blindly going from task to task without direction.

Awareness can be built through practices like meditation and mindfulness. Check in with yourself throughout the day through the lens of an objective observer, notice what decisions you are making and why. Use your observations as data to see what works for you and what doesn't.

Reflect often. Along with building awareness, take the opportunity to reflect on your path often. Taking the time to examine your past decisions will help you gain a better understanding of where you may be running into challenges and other areas of improvement.

Before making major decisions, try seeing your situation from the opposite point of view. Be sure you can explain why you are making certain decisions and what the intended outcome of these decisions is.

Get feedback from others. While reflection can take us quite far in being honest with ourselves, we are still inevitably going to have blindspots. To curtail your own blindspots in the learning process, gather feedback from colleagues, supervisors, and anyone else who would be able to provide constructive input.

If you have employees that report to you, or others from whom you may want feedback but who may be hesitant to give it, try asking for anonymous feedback. You could engage with a third-party feedback gatherer or implement a program for anonymous feedback.

Try teaching. Teaching others about a subject is a powerful tool for understanding a subject more deeply. Try using your skills to help others develop their skills. It will not only help you with professional development but it can directly help others as well.

Teaching something helps you look at the material in entirely new ways, and helps to simplify and solidify the information in your brain. You may even end up learning something from those you are teaching.

Attend professional training programs. There are lots of short-term programs out there being offered to enterprising individuals; see if you can search some out.

Though reading and intaking new information is invaluable, training programs offer the opportunity to practice and get hands-on experience.

Training courses could take the form of classes, workshops, seminars, and other programs with relatively low time investments. These programs also offer incredible opportunities to network.

Network with peers. Meeting peers within your industry is one of the most important ways to help yourself progress professionally. Develop as many professional relationships as you can to keep up with new developments in your industry and gain new perspectives.

Forming relationships with others who share the same passions and motivations as you will open you up to plenty of career opportunities. Invest some time in getting to know those you work with, and even those who you hope to work with one day.

Find a mentor. Peer relationships are incredibly valuable, but in order to get where you want to go, you may need to get some advice from someone who's already there. Find leaders and inspiring figures within your life who have been in your position before and ask if they would be open to discussing your professional goals and giving feedback.

Mentors and coaches will give you the honest insights that you may not hear simply going about the regular business of your job. The best mentors are those who are willing to give you tough, but constructive criticism to inspire your professional growth.

Exercise 26. Read and translate the text.

My speciality

"Lab assistant professional characteristics"

When choosing a future career, we should consider different factors. In my opinion, money is one of the most important factors when you make a choice. There are highly paid jobs and low-paid jobs. I think everybody wants to earn as much money as possible.

Are the professions of chemist, chemical engineering technologist or chemical laboratory analyst highly paid jobs nowadays?

On the other hand, it's good when you get satisfaction from your job. It is very important to choose a profession that suits your interests. In my opinion, a job should be interesting and socially important.

Does your future speciality suit your interests? Do you consider it to be socially important?

Training, promotional prospects and conditions should be also taken into account. You should also decide whether you want to work indoors or outdoors.

Which of these factors would you take into account first of all? Would you like to work indoors or outdoors? Would you like to have many business trips or study tours?

To make the right choice, you should take into account your traits of character. It goes without saying that to become a good doctor you must be patient, caring and kind. Teacher's work requires love for children, profound knowledge of subjects, and the ability to explain. A secretary has to be efficient and careful in order to do her work quickly and accurately.

What traits of character should a person have to become a good chemist?

There are so many people who influence us in choosing our occupation. Parents and friends play a very important role in our choices. My father works for an international company as a managing director. It is a highly paid job and it offers a lot of opportunities. My father is a friendly person and he is easy to talk to. But he thinks that I must choose my future profession according to my own taste and preferences.

Who influenced you in choosing your occupation?

I have always been interested in Chemistry and I am good at it. So my choice of profession is clear to me. A chemist is a person trained in the science of chemistry. Chemists study the composition of matter and its properties such as density and acidity. Then they describe them in terms of quantities, with detail on the level of molecules and their component atoms. Chemists also carefully measure substance proportions, reaction rates, and other chemical properties.

Can you do any of the things mentioned above? Do you do all these things during your practical classes?

Chemists use this knowledge to learn the composition, structure, chemical reactivity, and properties of unfamiliar substances, as well as to reproduce and synthesize large quantities of useful naturally occurring substances and create new artificial substances and useful processes. Chemists may specialize in any number of sub-disciplines of chemistry.

Chemistry typically is divided into several major sub-disciplines. There are also several main cross-disciplinary and more specialized fields of chemistry. There is a great deal of overlap between different branches of chemistry, as well as with other scientific fields such as biology, medicine, physics, and several engineering disciplines.

What sub-disciplines are or will you specialize in?

The three major employers of chemists are academic institutions, industry, especially the chemical industry and the pharmaceutical industry, and government laboratories.

4. Презентация

Презентация – средство или метод, который используют в обучении (особенно иностранным языка) и подготовке работников и специалистов.

3 семестр

(Раздел 1 Тема 1.2)

Презентация на тему «Роль компьютеров в моей жизни»

4 семестр

(Раздел 2 Тема 2.1)

Презентация на тему «Достижение в области науки и техники, изменившее мою жизнь»

5 семестр

(Раздел 4 Тема 4.1)
Презентация чертежа

6 семестр

(Раздел 4 Тема 4.2)
Презентация по теме «Безопасность превыше всего»

(Раздел 4 Тема 4.3)
Презентация по теме «Мое будущее в профессии»

5. Диалог

3 семестр

(Раздел 1 Тема 1.1)

Диалог на тему «Иностранный язык как средство международного общения в современном мире»

Make up a dialogue “Foreign language as means of communication in modern world” using the following dialogue as an example:
─ Tom, why do you learn English at school?
─ Well, it is taught as a school subject and we have to learn it.
─ I see. But is it important for you to study it?
─ Of course, it is. First of all, it is necessary when you travel to English-speaking countries. Besides, a good command of English is usually required if you want to get a good job.
─ And today a lot of information in the world’s computers is also in English. I believe you like foreign languages, don’t you?
─ Yes. I am sure that modern people must speak more than one language. And I am proud that I can watch American films, listen to English songs and read “Harry Potter” in the original.

(Раздел 1 Тема 1.3)

Диалог на тему «Проблема выбора профессии и дальнейшее саморазвитие»
Make up a dialogue “The problem of choosing a profession” using the following dialogue as an example:

- Susan: Oh, my god! It’s like a nightmare! The final exams are coming, and I still have not chosen the place to enter.
- Jane: Stop to panic. Let’s try to determine which profession suits you most of all.
- C: But how can we do it?
- D: It’s very easy. I will ask you questions, and you will honestly answer them. Then we will analyze and understand what your future profession.
- S: How do you know all this?
- D: Have you forgotten? I attend psychology courses once a week. We have recently discussed such problem.
- S: Really?
- D: Yes, you will be surprised, but you are not alone to have such a problem.
- S: That calms me a little. Well, come on, let’s start.
- D: What kind of work do you prefer: working with people, with animals or with documents?
- S: I’m afraid of animals, and a little shy to communicate with people. I prefer to work with documents.
- D: I see. In which subject do you have better grades: math or languages?
- S: I’m very bad at math, but I like languages. Especially, foreign ones.
- D: Do you like children?
- S: Oh, yes. I always play with children when guests come to us. I think they like to spend time with me too.
- D: Well, even having conducted such a small questioning, it became clear to me that you need to choose a profession that relates to children, languages and documents. For example, an interpreter, a school teacher of foreign language or a kindergarten nurse.
- S: Well done! Now I have something to think about. Your advice really helped me, thank you!
- D: Not at all. I was glad to do it.

- **4 семестр**

(Раздел 1 Тема 1.4)

Диалог на тему «Звонок в компанию по поводу получения ответа на письмо»

Make up a dialogue using the following sentences.
Answering the phone (formal)
Hello? Serena speaking. (caller unknown)
John Sayles is speaking. Who's calling, please? (caller unknown)

Doctor Martin's office. May I know who's calling, please? (caller unknown)
Thank you for calling Jeans Plus. Jody speaking.
Hello Maria. Nice to hear from you.
Hello Dr Jones. How can I help you?
City Library. Kim speaking. What can I do for you, Robert?
Introducing yourself
Hey George. It's Lisa calling.
Hello, this is Julie Madison calling.
Asking to speak with someone
Can I talk to Josef? Tell him Marilyn's calling.
May I speak to Mr. Green in the accounting department, please?
Good morning. Is Dr Martin available, please?
Connecting someone
Just a sec. I'll get him.
Hang on a moment. I'll see if she's in.
One moment please. I'll see if he's available.
Hold the line please. I'll put you through in a moment.
Please hold while I put you through to the manager's office.
All of our staff are busy at this time. Please hold for the next available person.
Making a request
Could you please repeat that?
Would you mind spelling that for me?
Could you speak up a little, please?
Can you speak a little slower, please. My English isn't very good, I'm afraid.
Could you let me know when she'll be in the office, please?
Would you mind calling back in an hour? I'm in a meeting just now.
Can you call again? I think we have a bad connection.
Please hold for just a minute. I have another call.
Please don't call this number again.
Taking a message
Can I take a message?
Would you like to leave a message?
Sammy's not in. I can tell him you called if you like.
No, that's okay. I'll call him later.

(Раздел 1 Тема 1.5)

Диалог на тему «Личная встреча с работодателем»
(Собеседование при устройстве на работу)

Make up your own taking it as an example.

1. Good morning, Miss Jones. So you applied for a job in our team. Am I right?

2. Yes, I did. I sent my resume for a position of a restaurant manager.

3. That`s good. I`d like to know a bit more about you. Probably you could tell us about your education first.

4. Well, I left school at 17 and then for the next five years I studied at Kazan Federal University. I graduated the Department of economics with high honors and was qualified as a manager of enterprise. And after that I did a one-year computer course.

5. Well. Your education sounds great, Miss Jones. And have you got any experience? Have you worked before?

6. Certainly. First I worked as a manager at children's clothes shop. I stayed there for four years and then I moved on to my present company. They offered me a job of a manager in a big cafe.

7. That`s very interesting. Why aren't you happy with your present job, Miss Jones? Why are you going to leave them?

8. Well. The salary isn't so bad, I must admit. But the work schedule isn't convenient for me. And I often do a lot of overtime there. Besides you have an excellent reputation and I hope to have more opportunity and growth potential in your company.

9. I see. Do you mind business trips? And are you fluent in Italian or German?

10. Oh, foreign languages are my favorites. We did Italian and German at the University and I use them when I travel.

11. Very good. Can you tell me about your good points then?

12. Well… I start my work on time. I learn rather quickly. I am friendly and I am able to work under pressure in a busy company.

13. OK. That's enough I think. Well, Miss Jones. Thank you very much. I am pleased to talk to you and we shall inform you about the result of our interview in a few days. Good-bye.

(Раздел 3 Тема 3.1)

Диалог на тему «Участие в World Skills»

1. 1 Make up a dialogue "Participation in World Skills" using the following questions and the information in brackets:
2. 2What is WorldSkills? (it is a movement for the development of professions, which is gaining more and more power all over the world and in Russia)
3. 3When was the first Championship organized? (1946)
4. 4Who initiated the competition of professional skills? (Francisco Albert Vidal)

5. 5How often are world professional skills championships held? (every 2 years)
6. 6Who are the participants of the Championship? (young professionals
7. aged 17-22)

6 Оценивание обучающегося на зачете

Промежуточная аттестация производится на основе текущего контроля успеваемости при условии выполнения всех заданий в семестре, предусмотренных фондом оценочных средств по дисциплине «Иностранный язык в профессиональной деятельности»